

J.B. Painting & Waterproofing: Experience, expertise and enthusiasm

With more than three decades of experience, J.B. Painting & Waterproofing has a proven track record for serving the specialized needs of condominium and homeowners associations. The company provides painting, waterproofing, deck coating and power washing services.

Company president James L. Brown reflects on the philosophy that has led his firm to success. "Quality, professionalism and experience are merely words to other companies," he says. "Our company has set the standard in Florida since 1965. Thirty-one years of business is a great achievement for any company."

Working with Brown as principals of the company are Kevin Smither, sales manager; Dale A. Davis, sales representative; Jeffrey Coffin, sales representative; and Kenneth Senick, executive field supervisor.

Brown employs 70 skilled workmen, who serve all phases of the commercial, institutional, industrial and residential building markets in Central and Southeast Florida. The firm is licensed and bonded, and carries \$2 million worth of liability insurance with a \$2 million umbrella and \$4 million in aggregate coverage.

"It is our company's intent to furnish professional workmanship us-

ing the most advanced and top-quality products available on the market," Brown continues. "Our highly trained workmen have many years of experience in all facets of the painting, waterproofing and caulking field. It is these reasons that contribute to our great success."

With respect to customer satisfaction, Brown states, "Without a doubt, it is important that every customer be totally satisfied with the workmanship and quality of the project."

Now let's hear what some of Brown's customers have to say.

Roger Sarver, board president at Sandpebble Condominium Association in Stuart, comments, "All of our residents are very pleased with the quality of the work and efficiency of the work crew. One of our greatest concerns in dealing with vendors is the disruption within the community while the job is being performed. The work crew was always courteous, neat and cognizant of the needs of our residents in the use of the buildings during the painting."

Those sentiments are echoed by Sue Pase, manager of Palms of Deer Creek Condominium in Deerfield Beach. Sue states, "The performance and conduct of the painting crew was exemplary. Kevin Smither handled the specifications and managed our account very professionally from beginning

to end of the project. The board and myself are very satisfied with the results."

More praise comes from Alex Getty, manager of Coronado Ocean Club in Highland Beach. Alex states, "The painting and waterproofing of such a large condominium is not an easy task, especially when over 300 units and the owners are so directly involved. The staff handled this and many other obstacles that arose with professionalism and a smile. Dale, our sales representative, was knowledgeable and a pleasure to work with. She helped us tremendously to make the best decisions. Ken, our executive supervisor, made himself available to us at all times. It was reassuring to know that he was just a phone call away.

"Myself and the residents of the Coronado are very pleased with the outcome and the time it took to finish the job, as it was quicker than expected. The entire crew worked consistently to do the best job possible."

J.B. Painting & Waterproofing has produced a video brochure, which describes the company's history and the services that are available. For a copy of the brochure, a complete client list, or any other information on J.B. Painting & Waterproofing, call (561) 392-8916 or (800) 228-3992.