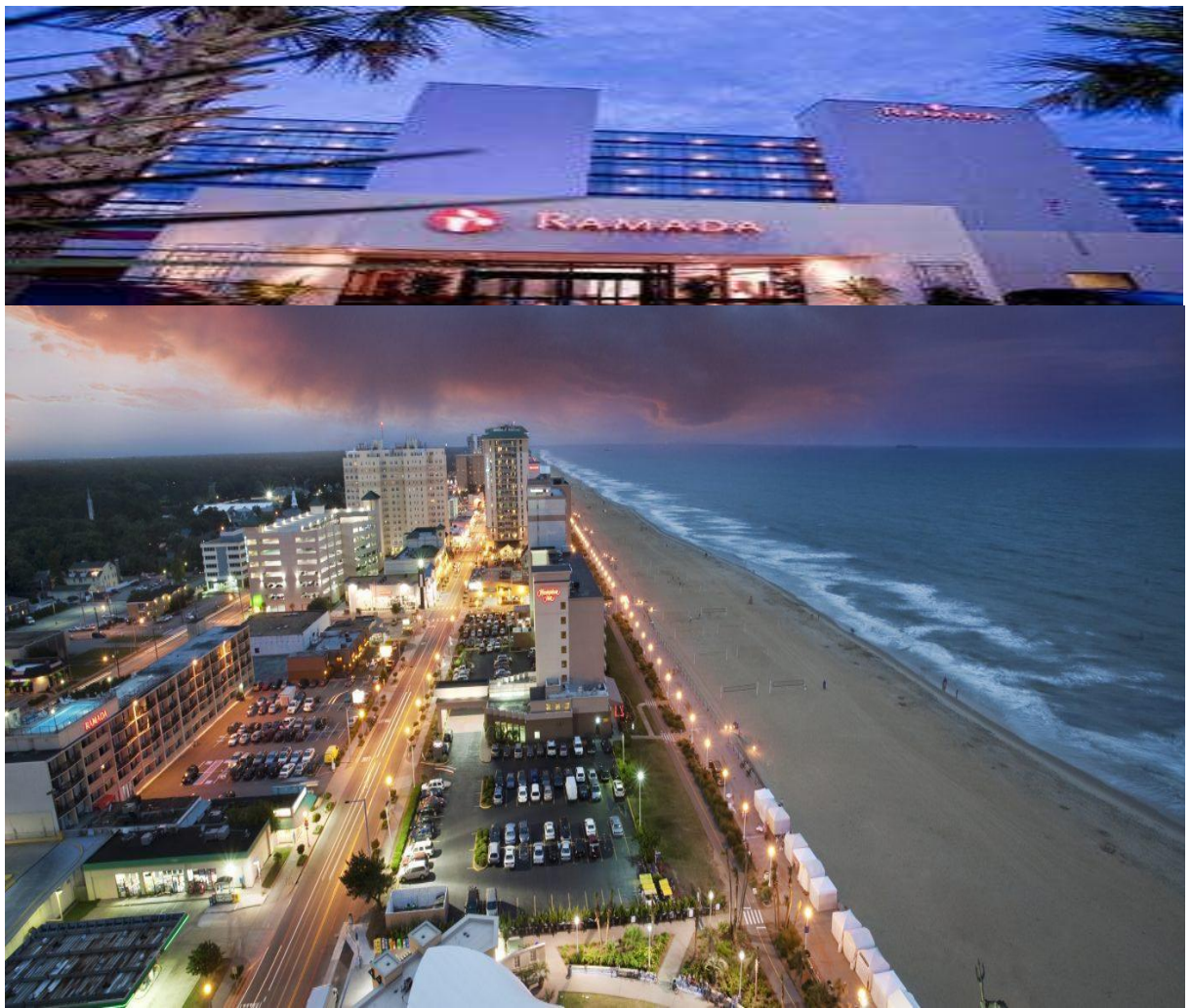


Forty-Two Years of Educating Members



Potomac Association of Housing Cooperatives (PAHC)
2018 Annual Conference
April 26-28, 2018



Ramada Virginia Beach Oceanfront Hotel

615 Atlantic Avenue
Virginia Beach, VA 23451

Phone: 757-491-3684 or 1-877-816-8783

Program Schedule

THURSDAY, APRIL 26, 2018

****6:30 - 8:30 p.m. Registration & Meet & Greet – A Networking Experience**

FRIDAY, APRIL 27, 2018

Morning

****7:00 a.m. - 8:30 a.m. Registration & Breakfast**

****8:30 a.m. - 9:15 a.m. Opening Ceremony**

(Co-op Pride-Strut your Stuff)

****9:30 a.m. - 11:45 a.m. Developing Effective Enforceable Rules & Regulations**

****9:30 a.m. - 11:45 a.m. Serving Your Membership- Best Practices for Property Managers**

****9:30 a.m. - 11:45 a.m. Building a Successful Maintenance Program**

****12:00 - 1:15 p.m. LUNCH**

Afternoon

****1:30 - 4:00 p.m. Governance: Who's Responsibility Is It Anyway**

****1:30 - 4:00 p.m. Financial Clinic**

****1:30 - 4:00 p.m. Co-op Insurance (Owners vs Co-Op)**

Evening

****4:15 - 4:45 p.m. Candidate Forum "Meet Your Board Candidates"**

➤ **DINNER ON YOUR OWN****

SATURDAY, April 28, 2018

Morning

****7:00 - 8:30 a.m. Registration & Breakfast**

****9:00 - 11:00 a.m. - Fair Housing**

****11:15 a.m. - 12:15 p.m. - Annual Membership Meeting**

****12:30 - 1:30 p.m. - Board of Directors Meeting**

➤ **LUNCH ON YOUR OWN****

YOUR TIME TO ENJOY VIRGINIA BEACH UNTIL WE GET TOGETHER AT 6:00 p.m.

Evening

6:00 - 10:00 p.m. Dinner & Dance

(Western –Cowgirls, Cowboys & Indians)



****NOTICE: Trainers, topics and time subject to change without notice.**



Conference Registration



Cooperative Name _____

Address _____

City _____ State _____ Zip _____

Please make copies for additional registrants

	<i>Name</i>	<i>Title</i>
Attendee	_____	_____

Attendee	_____	_____
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Attendee	_____	_____
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Attendee	_____	_____
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POSTMARKED ON/BEFORE * POSTMARKED AFTER
4/2 4/2

<input type="checkbox"/> Full Conference	\$325.00	\$375.00
(Includes Thursday Meet & Greet, Friday Breakfast/Lunch/Training Sessions, Saturday Breakfast/ Training sessions/dinner & dance)		

<input type="checkbox"/> All Day Friday	\$125.00	\$150.00
(Includes Friday Breakfast/Lunch/Training Sessions)		

<input type="checkbox"/> All Day Saturday	\$150.00	\$175.00
(Includes Saturday Breakfast/ Training sessions/dinner & dance)		

Optional Events

<input type="checkbox"/> Thursday Meet/Greet	\$ 30.00
<input type="checkbox"/> Friday Breakfast	\$ 15.00
<input type="checkbox"/> Friday Lunch	\$ 30.00
<input type="checkbox"/> Saturday Breakfast	\$ 15.00
<input type="checkbox"/> Saturday Dinner & Dance	\$ 65.00

Cancellation Policy: To receive a full refund (less \$50.00 processing fee) per registrant, PAHC must receive a written request postmarked no later than April 2, 2018. A \$75.00 processing fee per registrant will be charged against cancellations postmarked by April 13, 2018. **No refunds will be given for cancellations postmarked after April 13, 2018. ALL refunds will be processed after the conference.**

PLEASE MAKE CHECKS PAYABLE TO PAHC AND MAIL WITH YOUR LIST OF ATTENDEES TO:

PAHC, 112 N. Stockton Street, Baltimore, MD 21223

For additional inquiries, please call:

Annie Hill: 410-419-9479 or 202-568-3387

Ruthie Wilder: 410-669-0274 or 443-742-1734

Rhonda Dozier: 301-659-9069

Host Hotel

The 42nd Annual PAHC Conference will be held at the Ramada Virginia Oceanfront Hotel.

Ramada Virginia Beach Oceanfront Hotel

Welcome to Home of the famous and award-winning restaurant Mahi Mah's Seafood Restaurant & Sushi Saloon, the Ramada Virginia Beach Oceanfront is the place to stay if you love oceanfront dining with the occasional live entertainment. The dining facility is open for breakfast, lunch, and dinner year-round. Of course, you'll also want to check out a few additional area restaurants while you're in town. There's Il Giardino Ristorante for Italian favorites, American dishes at Chix Sea Grill & Bar, and steak and potatoes at the Black Angus Restaurant. When it comes to amenities, the Ramada accommodates both business and leisure travelers. Book the boardroom if you only need to meet with a few



colleagues, and the ballroom for much larger events. The 24-hour front desk will help you with any copy and fax needs that you may have. Valet services, complimentary wireless Internet, and free newspapers are also provided. Rest and relaxation are possible by the indoor swimming pool and its adjacent hot tub. Grab a few snacks to take by the pool from one of the vending machines. Later, you can work out in the fitness gym, or catch the weather forecast on the flat-screen television in the lobby.

Nearby Attractions Since the Ramada Virginia Beach Oceanfront is situated near the south end of the boardwalk, guests will be able to stop by one of the bike shops and rent a bicycle. The boardwalk has its own bike path for those that want some exercise, or for guests who just want to see the area faster than their feet can take them. Make a stop at the Virginia Beach fishing pier to nab a few fish for dinner, or take the kids to Grommet Island Park, which is completely handicap accessible, and play for a few hours. Busch Gardens is the place to go if you enjoy upside down roller coasters, however, history buffs will love taking a tour of the Ferry Plantation House, or traveling just 30 minutes to get to Colonial Williamsburg. Leave time to grab a burger at Waterman's Surfside Grill and then head to the Back Bay National Wildlife Refuge Virginia Beach to see the nests made by a family of sea turtles.

Guest Rooms A limited number of guest rooms have been reserved at a discounted rate of \$139.00 a night single/double occupancy, plus applicable taxes **until Thursday, March 16, 2018**. In order to receive this special rate, when making your reservation you must mention the Potomac Association of Housing Cooperatives (PAHC) (**Please use PAHC group ID: 1976999**). After March 16, 2018, or once the room block has been filled (**whichever comes first**), reservations will be accepted on a space and rate available basis. To make reservations, please call **1-877-816-8783** or make your reservation online at

<https://reservations.travelclick.com/14713?groupID=1976999>

HOTEL

Please make overnight accommodation, directly with Ramada Virginia Beach Oceanfront Hotel. When making reservations, please use **PAHC group ID: 1976999**.

Accommodations

\$139.00 per night (single/double). Resort Fees & Tax not included.

(Rates good from 1/01/17 - 03/16/18)

****NOTE: Room rates increases after 3/16/18:**



Ramada Virginia Beach Oceanfront Hotel

Name _____

Organization _____

Address _____

City/State/Zip _____

Arrival date _____ Departure date _____

Type/Number of room(s) _____

Smoking _____ Non-Smoking _____

Reservations guaranteed by:

____ Check ____ Credit Card ____ American Express ____ Visa ____ Master Card

Card number: _____

Expiration date: _____ Daytime ph. (____) _____

Signature: _____

Mail a completed copy of this form together with your deposit check to:

Ramada Virginia Beach Oceanfront Hotel

**615 Atlantic Avenue
Virginia Beach, VA 23451
Phone: 757-491-3684**

Driving Directions – NOTE: Please Use Your Navigator for best directions



Driving directions to Ramada Virginia Beach Oceanfront Hotel are below and be sure to review our parking information.

From Washington, DC: via I-95 S and I-64 E

1. Take I-395 S (signs for Interstate 395 S)
2. Merge onto I-295
3. Keep left at the fork to continue on I-95 S, follow signs for Interstate 95 S/Richmond
4. Keep right to stay on I-95 S
5. Take exit 84A on the left to merge onto I-295 S toward Rocky Mt NC/Richmond International
6. Take exit 28A to merge onto I-64 E toward Norfolk/VA Beach
7. Take exit 284A to merge onto I-264 E/Norfolk Virginia Beach
8. Continue onto 21st St (signs for Virginia Beach Information Center/Contemporary Art Center of Virginia)
9. Turn right onto Mediterranean Ave
10. Turn left onto Virginia Beach Blvd
11. Turn right onto Pacific Ave
12. Turn left onto 7th St
13. Turn right onto Atlantic Ave
14. Ramada Virginia Beach Oceanfront, 615 Atlantic Ave, Virginia Beach, VA 23451

From Baltimore: via US 13

1. Head west on E Fayette St toward N Calvert St
2. Continue straight to stay on E Fayette St
3. Turn left onto St Paul St
4. Continue onto Light St
5. Turn right onto E Conway St
6. Turn left onto I-395 S
7. Take the exit on the left onto I-95 S toward Washington
8. Take exit 49A on the left for Interstate 695 E toward Glen Burnie/Annapolis
9. Merge onto I-695 S
10. Keep left at the fork to continue on I-97 S, follow signs for Annapolis/Bay Bridge
11. Take the exit on the left onto US-301 N/US-50 E toward Annapolis/Bay Bridge
12. Partial toll road
13. Take the US 50 E exit toward Ocean City
14. Continue onto US-50 E
15. Continue onto US-13 S
16. Entering Virginia
17. Keep left to stay on US-13 S
18. Partial toll road
19. Take the US 60 ramp to Va Beach/Little Creek
20. Turn left onto US-60 E/Shore Dr (signs for Resort Area)
21. Continue to follow US-60 E
22. Turn left onto 7th St
23. Turn right onto Atlantic Ave
24. Destination will be on the left
25. Ramada Virginia Beach Oceanfront, 615 Atlantic Ave, Virginia Beach, VA 23451

SOME HAPPENINGS IN VIRGINIA BEACH, VA

There are many more activities in the area, you can check with the hotel consigner

- **Atlantic Fun Park**
233 15th Street
Virginia Beach, VA 23451
(757) 422-0467
- **Virginia International Tattoo**
APRIL 26-29
SCOPE ARENA, NORFOLK
- **Virginia Beach Horseback Ride**
Departure Point
26st Street on the Beach
Departure Time
30-minute tour: 2pm, 2:30pm, 5pm, and 5:30pm
1-hour tour: 12pm, 1pm, 3pm, 4pm, a

Dress

Casual attire is appropriate for all meetings. Don't forget to bring apparel for the Strut Your Stuff parade on Friday morning. Saturday night dinner & dance is causal/semi-formal; the dinner theme is: **Western (Cowgirls, Cowboys & Indians)**

The outdoor temperature and meeting rooms may vary. We strongly recommend bringing a sweater or light jacket. In Virginia Beach, the month of April is characterized by *rising* daily high temperatures, with daily highs increasing by $8^{\circ}F$, from $63^{\circ}F$ to $71^{\circ}F$ over the course of the month, and rarely exceeding $83^{\circ}F$ or dropping below $49^{\circ}F$. Daily low temperatures *increase* by $8^{\circ}F$, from $46^{\circ}F$ to $54^{\circ}F$, rarely falling below $37^{\circ}F$ or exceeding $64^{\circ}F$.



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PAHC Presents Western

Cowgirls, Cowboys & Indians

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Take in the ocean breeze from your beachfront balcony at our Ramada Virginia Beach Oceanfront Hotel. Our Oceanfront Virginia Beach location is near the boardwalk and boasts a prime setting with thoughtful amenities and services to make your trip unforgettable.



Hotel Key Amenities:

Free WiFi

Onsite Parking

Pool – Indoor

Restaurant

Bar

Fitness Center

Strut Your Stuff
Friday, April 27, 2018

REMINDER! REMINDER! REMINDER!

**PAHC 2018 CONFERENCE ANNUAL TRADITION
“CO-OP PRIDE” DAY**

**WE WILL KICK OFF THE
THE CONFERENCE OPENING CEREMONY ON FRIDAY
MORNING (APRIL 27) WITH “STRUT YOUR STUFF”**

DON'T FORGET TO WEAR YOUR CO-OP

LOGO ITEMS TO WEAR (T-SHIRT, CAP/HAT, SWEAT SUIT, ETC.)



SO YOU CAN STRUT OUR STUFF

**AND REPRESENT YOUR CO-OP DURING PAHC TRADITIONAL
ANNUAL “CO-OP PRIDE/STRUT YOUR STUFF” PARADE**

WHEN YOUR CO-OP’S NAME IS CALL

**THIS IS THE TIME YOUR GROUP STRUT YOUR STUFF TO THE
MUSIC**

IT’S GREAT FUN!!!

Dinner-Dance
Saturday, April 28, 2018

WESTERN
Cowboys/Cougars/Native American Style
Dinner-Dance
Saturday, April 28, 2018
6:00 – 10:00 p.m.



**IT DOESN'T MATTER
WHAT YOU WEAR
JUST AS LONG AS
YOU ARE THERE**



**Saturday Night's Dinner-Dance Theme Western
Cowgirls, Cowboys & Indians...**



Looking Forward to Seeing You at PAHC 2018 Annual Conference!