

TOP 500 2013

Perseverance and Change

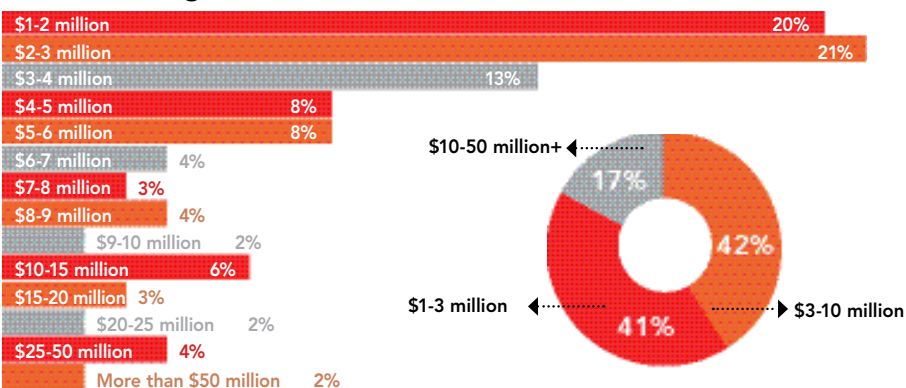
Remodelers carry on despite change, uncertainty and statistical quirks

By Kenneth W. Betz

Two-thirds of this year's Top 500 reported at least some overall gross revenue gain in 2012 — and some reported substantial gains. At the same time, total revenue reported by all remodelers on the list dropped from \$7.98 billion in 2011 to \$6.76 billion in 2012. The total number of jobs reported in 2012, however, increased, suggesting what many remodelers have already said — larger numbers of smaller jobs. Whether the statistics have additional significance is unclear.

Nevertheless, the drop in remodeling revenue as reported by the Top 500 is counter-intuitive in light of reports of recovery in the residential remodeling business. Or perhaps it's only an anomaly peculiar to the Top 500 sample. Still, one can't help but remark, the latest revisions to the U.S. Census Bureau's recent-year estimates of home improvement spending in the C-30 Construction Spending series increased estimates of home improvement spending by 6 percent for 2011 (from \$114 billion to \$121 billion) and decreased spending over 10 percent for 2012 (from \$125 billion to \$112 billion).

Revenue Ranges



No Obvious Explanation

"At this time, there is no obvious explanation for why the revisions to the C-30 improvements data were so extreme this year," says research analyst Abbe Will, of Harvard University's Joint Center for Housing Studies.

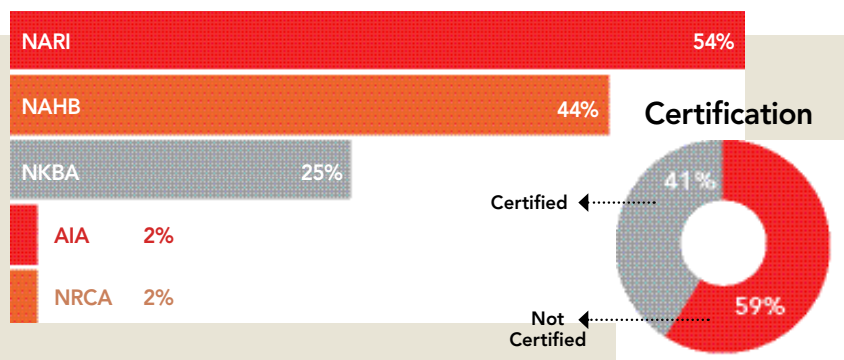
"Typically, these annual revisions are minimal and, in the past, changes were always in the same direction as the original estimates, often revising the whole series downward somewhat. This time, not only was the magnitude of the revisions sig-

nificantly larger than in recent years, but the direction of the revisions was extremely divergent from what could have been expected based on previous annual revisions," she continues on the Center's blog.

That puzzle aside, it is evident that some remodelers have made impressive gains, and, as a group predict 2013 revenues of \$10.4 billion, a \$3.5 billion increase compared to 2012. One remodeler, who didn't make the list, reports revenues for the first half of 2013 equals his revenue for all of 2012, putting him on track for inclusion in next year's list.

Overall, the picture painted by the Top 500 is one of companies that have been in business for an average of 25 years and have been in the same location for an average of 24 years — in other words, these are stable and established companies that have weathered the economic cycles of remodeling more than once.

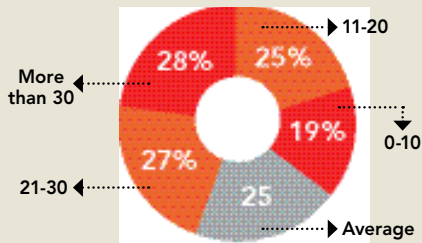
Professional Memberships (Multiple memberships make total more than 100%)



What They're Thinking

As evidenced by comments for random remodelers who are included in this year's Top 500, much has changed in the remod-

Years in Business



eling industry, and those who have survived have changed with it. Consumer buying habits, which have been altered by the availability of Internet-based information, is one change many cite. Another change is a growing awareness of looming labor issues in the industry; an increasing number of remodelers expect to see a shortage of skilled labor in the near future, if they are not already experiencing it.

Following are some of the thoughts shared by this year's Top 500:

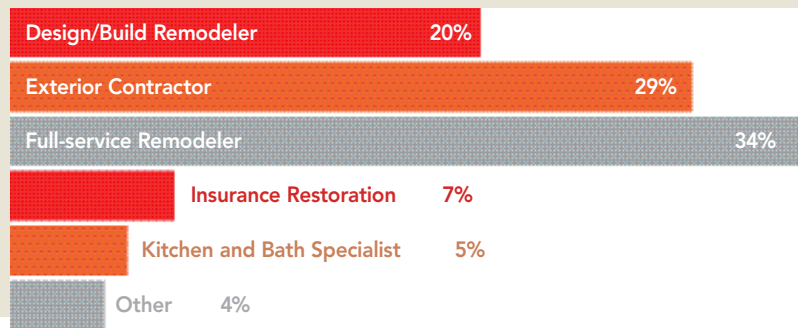
Q: Has the remodeling business changed dramatically over the past several years, or do you feel this is just one more cycle in the series of booms and downturns that characterize the industry? Has the industry changed permanently, at least for the foreseeable future?

I think the industry is the same but consumers have changed with the Internet. Each company must have a strong digital voice and identity online or else others will shape your online identity.

— Scott Mosby, Mosby Building Arts, St. Louis (No. 85)

Although we believe the past several years to be a cycle in a series of booms and downturns, we believe this downturn was much harsher than any our industry has experienced before and has forced the industry to change and grow for the foreseeable future.

Firm Description



— Trent Ketchum, project consultant, Fulford Home Remodeling, Swansea, Ill. (No. 463)

Clients are shopping price more, expecting we should still be happy to have work.

— Tom Reilly, Renovations, Your Complete Remodel Resource, Prescott, Ariz. (No. 416)

Q: Some remodelers thrived and even grew in what have been called "difficult" times. What's different about these remodelers who have succeeded against the odds?

We have consistently grown through the downturn by focusing on "needs" instead of "wants." We have become masters of aging in place and "moisture management," which is the repair and correction of water intrusion. Both of these services are need-based work that are less discretionary purchases.

— Scott Mosby, president, Mosby Building Arts, St. Louis (No. 85)

The difference between companies that failed and companies that survived and thrived was found in the ability to adapt and change. We found ourselves completing almost twice the number of jobs for the same dollar volume of sales.

This took much adaptation and change in both our sales process and production implementation to make ourselves profitable.

— Trent Ketchum, project consultant, Fulford Home Remodeling, Swansea, Ill. (No. 463)

Q: What is the one most significant change in the market and/or how you do business?

We are deeply entrenched in educating and training both consumers and employees about building science and the physics of highly technical systems in homes. Gone are the days of nailing things together because "that's the way we always did it."

— Scott Mosby, Mosby Building Arts, St. Louis (No. 85)

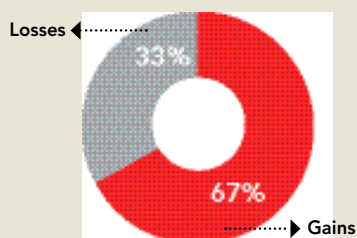
Over the past year the BOWA executive team has spent a significant amount of time revamping our road map for future growth. A key component of this plan is hiring several new project leaders over the next few years and empowering them with the tools and proven processes to build a territory. While residential remodeling executives are a natural fit, we have also broadened our search to include those with sales experience in ancillary industries, such as real estate or commercial construction, whom we can support with our in-house remodeling expertise and the necessary back-end functions of accounting and marketing.

— Joshua Baker, founder, co-chairman, BOWA, McLean, Va. (No. 34)

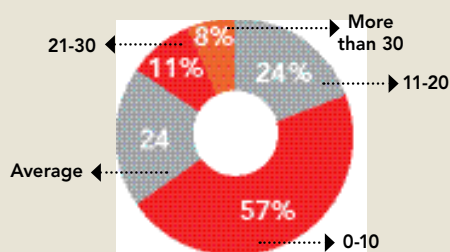
Today's customer wants to be involved so we involve them and make them our partners.

— Peter Ciaraldi, Professional Building Services by PMC, Salem, N.H. (No. 493)

Revenue Gains/Losses, 2012 over 2011



Years in Location



Top Performers

TOP PERFORMER CATEGORY	NATIONAL RANK	COMPANY	CATEGORY REVENUE	PERCENT OF TOTAL REVENUE	TOTAL 2012 GROSS	2013 FORECAST
INSURANCE RESTORATION	1	BELFOR USA GROUP INC. — Birmingham, Mich. Sheldon Yellen belforusa.com	\$1,260,000,000	100	\$1,260,000,000	\$1,280,000,000
WINDOWS	3	WINDOW WORLD INC. — North Wilkesboro, N.C. Tammy Whitworth windowworld.com	\$367,743,507	89	\$413,194,952	\$435,000,000
BATHROOMS	8	BATH FITTER — Lewisberry, Pa. Martin E. Gross bathfitter.com	\$77,482,666	100	\$77,482,666	\$91,857,400
SUNROOMS	4	CHAMPION WINDOW MFG. & SUPPLY CO. LLC — Cincinnati James Mishler championfactorydirect.com	\$58,438,852	28	\$208,710,185	\$234,030,000
ROOFING	5	POWER HOME REMODELING GROUP — Chester, Pa. Corey Shiller powerhrhg.com	\$55,257,047	33	\$167,445,597	\$210,000,000
GUTTER PROTECTION	12	LEAFGUARD BY BELDON INC. — San Antonio Chris Edelen leafguardgutter.com	\$45,686,959	90	\$50,763,288	\$60,000,000
SIDING	9	ABC INC., DBA ABC SEAMLESS — Fargo, N.D. Gerald W. Beyers abcseamless.com	\$39,637,469	63	\$62,916,617	\$64,900,000
DOORS	15	RF INSTALLATIONS LLC — Grand Prairie, Texas James R. Norman rfinstallations.com	\$32,551,689	87	\$37,458,790	\$38,219,997
WATERPROOFING	23	MID-ATLANTIC WATERPROOFING — Columbia, Md. Edwin Fennell basements.com	\$31,061,004	100	\$31,061,004	\$36,000,000
HANDYMAN	20	HANDYMAN CONNECTION — Blue Ash, Ohio Jeff Wall handymanconnection.com	\$26,656,380	80	\$33,320,476	\$29,000,000
WHOLE HOUSE	46	ASPIRE DESIGN INC. — Phoenix Steve Shuler aspiredesigncenter.com	\$18,791,738	100	\$18,791,738	\$18,000,000
KITCHENS	43	KITCHEN MAGIC — Nazareth, Pa. Brett Bacho kitchenmagic.com	\$18,567,248	95	\$19,544,472	\$21,450,000
BASEMENT FINISHING	6	FOUR SEASON'S HOME SERVICES — Crestwood, Ill. David Musial fourseasonshomeservices.com	\$16,555,418	15	\$110,369,456	\$118,000,000
LIGHT COMMERCIAL	32	GARDNER/FOX ASSOCIATES INC. — Bryn Mawr, Pa. Brook Gardner gardnerfox.com	\$12,406,722	52	\$23,859,080	\$23,000,000
ROOM ADDITIONS	6	FOUR SEASON'S HOME SERVICES — Crestwood, Ill. David Musial fourseasonshomeservices.com	\$11,036,946	10	\$110,369,456	\$118,000,000
DECKS	6	FOUR SEASON'S HOME SERVICES — Crestwood, Ill. David Musial fourseasonshomeservices.com	\$11,036,946	10	\$110,369,456	\$118,000,000
OUTDOOR LIVING	34	BOWA — McLean, Va. Lawrence Weinberg/Joshua Baker bowa.com	\$3,470,550	15	\$23,137,000	\$33,258,000

Top Performer status is determined by the dollar volume of work performed in that category, calculated on percentages reported by the listee.

Q: In response to changing conditions, have you done something in your business, good or bad, that you thought you would never do?

Yes, we used to discuss the dream, the uncertainty of the design, and allow scope and budget growth. Now, we identify goals, budgets and specific design options right up front. We then perform within specific ranges according to our up-front agreement. We used to sell uncertainty, and now it's certainty we deliver.

— *Scott Mosby, Mosby Building Arts, St. Louis (No. 85)*

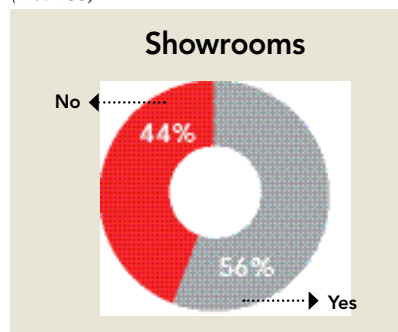
Continuing education is critical to differentiating ourselves — we substantially increased the frequency, formalized it and made all technicians take business training. The customer benefits from a more well-rounded staff member.

— *Peter Ciaraldi, Professional Building Services by PMC, Salem, N.H. (No. 493)*

Q: What is the No. 1 challenge or issue facing the remodeling industry, (regulation, financing, labor, economics, etc.), and what needs to be done?

I would say the No. 1 issue facing the remodeling industry today is complacency. It is too easy to forget what we all have just gone through and go back to bad old habits.

— *Trent Ketchum, project consultant, Fulford Home Remodeling, Swansea, Ill. (No. 463)*



The most pressing issue facing remodeling today is the lack of young people entering the industry. Labor shortages are being reported all over the country by my peers. With the rebound in full swing in most areas, remodelers are finding it difficult to find workers. I'm afraid that until we change the perception of a remodeling career, this will continue to haunt us. I, for one, am proud to be a remodeler.

— *Paul L. Sullivan, CGR, CAPS, CGP, president, The Sullivan Co. Inc., Newton, Mass. (No. 397)*

Inflation in the cost of materials. Costs have risen significantly over the past 18 months. Also our prospects have unrealistic expectations as to what can be done with their budget so a lot so education has to occur while we're working with them.

— *Patrick Finn, Patrick A. Finn Ltd., Palatine, Ill. (No. 441) | QR*



Design is in the details. We couldn't agree more.



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For more information circle 33

The Annual List

Third-party Verified Financial
Statements Yield the Top 500 List

RANK	COMPANY	2012 REMODELING GROSS SALES 2012 REMODELING JOBS	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
1	BELFOR HOLDINGS INC. — Birmingham, Mich. Sheldon Yellen belforusa.com	\$1,260,000,000 54,000	\$1,280,000,000	\$1,260,000,000 Insurance Restoration	6,000	66	★	★	★	★
2	DKI HOLDINGS LLC — Wood Dale, Ill. Dan Cassara dkiservices.com	\$1,219,279,908 114,492	\$1,500,000,000	\$1,524,099,511 Insurance Restoration	50	39				
3	WINDOW WORLD INC. — North Wilkesboro, N.C. Tammy Whitworth windowworld.com	\$413,194,952 123,497	\$435,000,000	\$413,194,952 Exterior Contractor		18	★		★	
4	CHAMPION WINDOW MFG. & SUPPLY CO. LLC — Cincinnati James Mishler championfactorydirect.com	\$208,710,185 27,194	\$234,030,000	\$208,710,185 Exterior Contractor	1,216	60	★	★		
5	POWER HOME REMODELING GROUP — Chester, Pa. Jeff Kaliner powerhrhg.com	\$167,445,597 17,500	\$210,000,000	\$167,445,597 Exterior Contractor	1,242	21	★	★	★	★
6	FOUR SEASON'S HOME SERVICES — Crestwood, Ill. David Musial fourseasonshomeservices.com	\$110,369,456 18,805	\$118,000,000	\$110,369,456 Exterior Contractor	400	3	★	★		★
7	AMERICAN TECHNOLOGIES INC. — Orange, Calif. Gary Moore atirestoration.com	\$108,932,281 10,276	\$106,200,200	\$108,932,281 Insurance Restoration	526	24			★	★
8	BATH FITTER — Lewisberry, Pa. Martin E. Gross bathfitter.com	\$77,482,666 13,067	\$91,857,400	\$77,482,666 Kitchen and Bath Specialist	560	26	★	★	★	★
9	ABC INC., DBA ABC SEAMLESS — Fargo, N.D. Gerald W. Beyers abcseamless.com	\$62,916,617 11,460	\$64,900,000	\$62,916,617 Exterior Contractor		35	★			★
10	1-800-HANSONS — Troy, Mich. Brian Elias hansonson.com	\$56,650,728 9,200	\$58,000,000	\$56,650,728 Exterior Contractor	291	24	★		★	★
11	CASTLE, THE WINDOW PEOPLE — Mount Laurel, N.J. Chris Cardillo castlewindow.com	\$55,859,363 9,462	\$56,000,000	\$55,859,363 Exterior Contractor	214	36	★		★	★
12	LEAFGUARD BY BELDON INC. — San Antonio Chris Edelen leafguardgutter.com	\$50,763,288 9,580	\$60,000,000	\$50,763,288 Other		67				
13	ROMANOFF RENOVATIONS — Smyrna, Ga. Doug Romanoff rrenovations.com	\$41,609,455 104,381	\$53,000,000	\$41,609,455 Full-service Remodeler	40		★			
14	ALURE HOME IMPROVEMENTS — East Meadow, N.Y. Salvatore Ferro alure.com	\$39,356,460 1,709	\$41,000,000	\$39,356,460 Full-service Remodeler	99	66	★	★	★	★
15	RF INSTALLATIONS LLC — Grand Prairie, Texas James R. Norman rfinstallations.com	\$37,458,790 121,892	\$38,219,997	\$37,458,790 Exterior Contractor	50	7	★			★
16	UNITED STATES SEAMLESS — Fargo, N.D. Michael Bullinger usseamless.com	\$35,493,735 6,550	\$37,422,500	\$35,913,334 Exterior Contractor	143	22	★		★	
17	WINDOW WORLD OF BATON ROUGE — Baton Rouge, La. Jim Roland windowworldinfo.com	\$34,992,758 11,209	\$35,500,000	\$34,992,758 Exterior Contractor	96	11				★
18	LEAFFILTER NORTH INC. — Hudson, Ohio Matt Kaulig leaffilter.com	\$33,776,602 12,884	\$44,000,000	\$33,776,602 Exterior Contractor	141	8	★			★
19	STATEWIDE REMODELING — DFW Airport, Texas Rob Levin statelwideremodeling.com	\$33,368,046 2,999	\$39,500,000	\$33,368,046 Full-service Remodeler	105	19	★		★	★
20	HANDYMAN CONNECTION — Blue Ash, Ohio Jeff Wall handymanconnection.com	\$33,320,476 73,018	\$29,000,000	\$33,320,476 Full-service Remodeler	8	22	★			
21	TRUE HOME VALUE INC. — Louisville, Ky. Charles L. Smith thv.com	\$31,145,292 7,868	\$33,842,000	\$43,986,000 Exterior Contractor	353	31	★	★		★
22	VINEYARD HOMES LLC, DBA VINEYARD SERVICES — Scottsdale, Ariz. Jay McKee vineyardservices.com	\$31,121,521 4,500	\$65,000,000	\$39,012,513 Full-service Remodeler	65	8	★		★	★
23	MID-ATLANTIC WATERPROOFING — Columbia, Md. Edwin Fennell basements.com	\$31,061,004 2,824	\$36,000,000	\$31,061,004 Other	217	48	★	★	★	★
24	AMERICAN EXTERIORS LLC — Littleton, Colo. Greg Garcia amext.com	\$29,054,264 3,783	\$34,137,000	\$29,054,264 Exterior Contractor	286	28	★	★	★	★
25	GREATER DAYTON CONSTRUCTION GROUP — Beavercreek, Ohio Greg Thompson gdcg.com	\$27,832,561 903	\$27,000,000	\$42,890,974 Full-service Remodeler	64	26	★	★	★	★
26	PACIFIC HOME REMODELING INC. — Los Angeles Yoram Hakimi pacifichomeremodeling.com	\$27,827,417 2,156	\$30,000,000	\$27,827,417 Exterior Contractor	124	12	★		★	★
27	CASE DESIGN/REMODELING INC. — Bethesda, Md. Bruce Case casedesign.com	\$26,991,078 2,338	\$28,115,739	\$26,991,078 Full-service Remodeler	137	52	★	★	★	★
28	UNIVERSAL WINDOWS DIRECT INC. — Oakwood Village, Ohio William Barr/Michael Strmac universalwindowsdirect.com	\$26,253,891 3,889	\$30,000,000	\$26,253,891 Exterior Contractor	93	11	★			★
29	WINDOW NATION — Glen Burnie, Md. Harley Magden windownation.com	\$26,188,159 4,718	\$29,000,000	\$26,188,159 Exterior Contractor	62	7	★		★	★
30	COMFORT WINDOW & DOOR CO. — Syracuse, N.Y. Alfred Gentile comfortwindows.com	\$25,358,436 5,058	\$29,800,000	\$25,444,421 Exterior Contractor	245	34	★	★	★	★
31	AMERICAN VISION WINDOWS INC. — Simi Valley, Calif. William R. Herren americanvisionwindows.com	\$24,500,000 3,275	\$28,000,000	\$25,000,000 Exterior Contractor	142	13	★			★
32	GARDNER/FOX ASSOCIATES INC. — Bryn Mawr, Pa. Brook Gardner gardnerfox.com	\$23,859,080 372	\$23,000,000	\$23,859,080 Design/Build Remodeler	37	25			★	★
33	PATIO ENCLOSURES BY GREAT DAY IMPROVEMENTS — Macedonia, Ohio Steve White patioenclosures.com, staneekwindows.com, greatdayimprovements.com	\$23,200,000 1,300	\$57,308,000	\$27,500,000 Exterior Contractor	261	47				★
34	BOWA — McLean, Va. Lawrence Weinberg/Joshua Baker bowa.com	\$23,137,000 37	\$33,258,000	\$27,405,000 Design/Build Remodeler	57	25	★		★	★

The Original Remodeler Ranking

RANK	COMPANY	2012 REMODELING GROSS SALES 2012 REMODELING JOBS	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
35	GIERTSEN CO. — Golden Valley, Minn. Kevin M. Giertsen giertsenco.com	\$23,096,940 1,280	\$24,560,000	\$23,096,940 Insurance Restoration	111	95	★	★	★	
36	K-DESIGNERS — Gold River, Calif. Larry D. Judson k-designers.com	\$22,783,834 2,956	\$27,000,000	\$22,783,834 Exterior Contractor	464	34	★	★	★	★
37	WOODBIDGE HOME EXTERIORS — Dallas Mitchell Spector woodbridgeclassic.com	\$21,882,439 2,127	\$23,714,332	\$21,882,439 Exterior Contractor	48	24	★		★	★
38	SUNGATE ENERGY SOLUTIONS INC. — San Diego Brad Smith thesungate.comm	\$20,709,827 1,385	\$23,000,000	\$20,709,827 Full-service Remodeler	141	12	★	★	★	★
39	WINDOW WORLD OF ST. LOUIS — Bridgeton, Mo. James Lomax III windowworldstl.com	\$20,321,508 7,667	\$21,337,583	\$20,321,508 Exterior Contractor	56	10	★	★	★	★
40	ANDERSON GROUP INTERNATIONAL — Bakersfield, Calif. Steven S. Anderson goagi.com	\$20,300,000 2,320	\$20,500,000	\$20,281,006 Insurance Restoration	53	14	★	★		
41	STORM TIGHT WINDOWS INC. — Boynton Beach, Fla. Lee J. Brown stormtightwindows.com	\$19,819,650 1,017	\$23,400,000	\$19,819,650 Exterior Contractor	102	6	★			★
42	PARAMOUNT BUILDERS INC. — Virginia Beach, Va. Edward G. Augustine paramountbuilders.com	\$19,690,788 2,317	\$21,000,000	\$19,823,313 Exterior Contractor	269	21	★	★		★
43	KITCHEN MAGIC — Nazareth, Pa. Brett W. Bacho kitchenmagic.com	\$19,544,472 1,475	\$21,450,000	\$19,544,472 Kitchen and Bath Specialist	140	34	★	★	★	
44	NORMANDY REMODELING — Hinsdale, Ill. Andy Wells normandyremodeling.com	\$19,432,550 208	\$23,000,000	\$19,432,550 Design/Build Remodeler	48	34	★	★	★	★
45	SOLAR ENERGY WORLD — Whippany, N.J. George Dunning solarworld.com	\$18,990,000 491	\$20,000,000	\$18,990,000 Other	136	3	★	★		
46	ASPIRE DESIGN INC. — Phoenix Steve Shuler aspiredesigncenter.com	\$18,791,738 1,937	\$18,000,000	\$34,043,239 Full-service Remodeler	63	26	★		★	★
47	DE MATTEI CONSTRUCTION INC. — San Jose, Calif. Mark De Mattei demattei.com	\$17,913,215 62	\$18,600,000	\$17,913,215 Full-service Remodeler	27	28				
48	NEIL KELLY CO. INC. — Portland, Ore. Thomas D. Kelly neilkelly.com	\$17,898,175 1,013	\$23,867,800	\$19,545,553 Design/Build Remodeler	155	66	★	★	★	★
49	UNIQUE HOME SOLUTIONS — Indianapolis Bob Dillon uniquehomesolutions.org	\$17,725,000 1,995	\$20,800,000	\$17,725,000 Exterior Contractor	148	30	★	★	★	★
50	DISASTER RESTORATION SERVICES — Trafford, Pa. John J. Botti drspittsburgh.com	\$17,700,000 2,100	\$22,000,000	\$17,700,000 Insurance Restoration	102	28	★	★	★	★
51	CUSTOM REMODELERS INC. — Lino Lakes, Minn. Craig R. Carpenter customremodelersinc.com	\$17,192,803 2,489	\$17,000,000	\$17,192,803 Exterior Contractor	131	23	★	★		★
52	NATIONWIDE WINDOW & SIDING — Clifton, N.J. Baycan Azeri nationwidewindow.com	\$15,836,604 2,228	\$22,000,000	\$19,445,264 Exterior Contractor	30	30	★	★		★
53	TAYLORED RESTORATION — Anchorage, Alaska Lisa Brest tayloredrestoration.com	\$15,681,565 1,165	\$15,000,000	\$15,681,565 Insurance Restoration	93	41	★	★		★
54	AMERICA'S WINDOW LLC — Borden, Ind. Greg Kendzioriski americaswindowusa.com	\$15,063,000 2,420	\$16,000,000	\$15,063,000 Exterior Contractor	80	16	★		★	★
55	METROPOLITAN BATH AND TILE INC. — Upper Marlboro, Md. Richard L. McKenzie Jr. metrobath.com	\$14,966,149 826	\$15,600,000	\$14,966,149 Other	100	23	★	★	★	★
56	J.C. RESTORATION INC. — Rolling Meadows, Ill. Steve Rost jcr24.comt	\$14,659,000 802	\$14,500,000	\$14,659,000 Insurance Restoration	86	30	★	★	★	★
57	NORTHWEST EXTERIORS INC. — Rancho Cordova, Calif. Thomas Orr northwestexteriors.com, windows-hawaii.com	\$14,541,105 1,882	\$17,000,000	\$14,541,105 Exterior Contractor	132	18	★	★		
58	C&L WARD — Davison, Mich. Patrick Ward windowexperts.com	\$14,219,992 1,955	\$17,150,000	\$17,347,555 Exterior Contractor	48	41	★			★
59	GUTTER HELMET SYSTEMS — Millersville, Md. Del Thebaud harryhelmet.com	\$13,982,624 4,310	\$16,000,000	\$13,982,624 Exterior Contractor	69	32	★		★	
60	THE SOUTHARD CORP. — Great Bend, Kan. R. Joe Southard southardcorp.com	\$13,945,468 1,409		\$13,945,468 Exterior Contractor		62				
61	CA CONSTRUCTION — Riverside, Calif. Aaron Avila caconstruction.net	\$13,795,270 208	\$16,000,000	\$13,795,270 Full-service Remodeler	94	23	★	★		★
62	S & K ROOFING SIDING & WINDOWS INC. — Eldersburg, Md. Donald C. Katzenberger skroofing.comm	\$13,696,646 3,340	\$14,000,000	\$14,540,457 Exterior Contractor	27	32	★	★		★
63	YOUR HOME IMPROVEMENT CO. LLC — St. Cloud, Minn. Steven J. Little yourhomeimprovementco.com	\$13,191,048 1,700	\$15,000,000	\$13,191,048 Full-service Remodeler	100	8	★			
64	G. FISHER CONSTRUCTION CO. — Farmington Hills, Mich. Glen Fisher gfisherconst.com	\$13,144,344 72	\$16,500,000	\$13,144,344 Full-service Remodeler	60	26	★			
65	REPAIRS UNLIMITED INC. — Kansas City, Kan. Emory F. James III repairs-unlimited.com	\$13,115,000 890	\$14,500,000	\$13,115,000 Insurance Restoration	26	25	★			★
66	AMERICAN HOME DESIGN INC. — Goodlettsville, Tenn. Don C. Bruce americanhomedesign.com	\$12,969,551 1,426	\$14,000,000	\$12,969,551 Exterior Contractor	80	35	★			★
67	WEATHER TITE WINDOWS — Tampa, Fla. Michael Hollander weathertitewindows.com	\$12,840,800 3,800	\$14,000,000	\$12,840,800 Exterior Contractor	46	27	★			★
68	MARROKAL DESIGN & REMODELING — San Diego Gary Marrokhal marrokhal.com	\$12,555,223 81	\$12,000,000	\$12,555,223 Design/Build Remodeler	26	31	★	★	★	★
69	SOUTHEAST RESTORATION GROUP — Canton, Ga. Ben Looper southeastrestoration.com	\$12,546,469 1,208	\$15,500,000	\$12,546,469 Insurance Restoration	62	14	★	★	★	★
70	HARDY WINDOW CO. INC. — Anaheim, Calif. Kim Hardy hardywindows.com	\$12,506,870 1,680	\$15,000,000	\$12,506,870 Exterior Contractor	67	15	★			

RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS		FOCUS						
71	CROOM CONSTRUCTION CO. — Vero Beach, Fla. David S. Croom croomconstruction.com	\$12,462,000 36	\$12,000,000	\$16,238,000 Full-service Remodeler	44	35	★			
72	HOMEVIEW CONTRACTORS INC. — Pikesville, Md. Michael T. Zabec homeviewinc.com	\$12,406,501 1,958	\$14,000,000	\$12,406,501 Exterior Contractor	62	46	★	★	★	★
73	A&I CORP. DBA A&I FIRE AND WATER RESTORATION — Myrtle Beach, S.C. Daniel H. Isaac Jr. ai-restoration.com	\$12,363,095 759	\$13,500,000	\$12,363,095 Insurance Restoration	45	39	★	★	★	★
74	PACIFIC COAST HOME SOLUTIONS — Anaheim, Calif. Eric Martinson pchsca.com	\$11,816,245 1,131	\$15,500,000	\$11,816,245 Exterior Contractor	127	14	★			
75	MODERN REMODELING INC. — Manassas, Va. Jonathan Ballard modernremodelinginc.com	\$11,668,396 487	\$9,000,000	\$11,668,396 Full-service Remodeler	15	17	★	★		
76	AMS INC. — Pompano Beach, Fla. John Murray amsoffla.com	\$11,400,000 1,930	\$11,500,000	\$11,100,000 Full-service Remodeler	60	36	★	★		
77	UNITED STATES SEAMLESS-FARGO, DBA WESTERN PRODUCTS, INC. — Fargo, N.D. Michael Bullinger westernproducts.com	\$11,185,118 2,105	\$12,160,000	\$11,365,166 Exterior Contractor	72	65	★	★	★	★
78	NEWBATH — New Orleans Lawrence Closs newbathnow.com	\$11,090,255 1,501	\$12,000,000	\$11,090,255 Kitchen and Bath Specialist	75	8			★	★
79	EZ HOME SOLUTIONS — Roseville, Minn. Robert O'Geay ezhs.com	\$10,859,416 942	\$15,000,000	\$11,185,257 Exterior Contractor	7	9	★	★		★
80	ELITE REMODELING GROUP — Rolling Meadows, Ill. Michael Macek elitewindowsandsiding.com	\$10,673,576 1,043	\$11,000,000	\$10,673,576 Exterior Contractor	167	16	★			★
81	APPLEBY SYSTEMS INC. — York, Pa. John Kailian applebysystems.com	\$10,416,333 1,037	\$12,000,000	\$10,416,333 Exterior Contractor	113	36	★	★	★	
82	BROTHERS HOME IMPROVEMENT INC. — Roseville, Calif. Gene V. Cavanna brothershomeimp.com	\$10,283,062 2,096	\$13,162,319	\$11,405,475 Other	69	19	★		★	★
83	ACCURATE CONSTRUCTION — Torrance, Calif. Curt Negrinelli/Dave Goepfner accurateconstruction.com	\$10,247,873 900	\$12,000,000	\$10,247,873 Insurance Restoration	43	19	★	★		
84	AMERICAN EAGLE BUILDERS SUPPLY INC. — Arlington, Texas Roy Williams americanaglebuilders.com	\$10,235,311 841	\$11,278,421	\$10,235,311 Exterior Contractor	34	29				★
85	MOSBY BUILDING ARTS — St. Louis Scott Mosby callmosby.com	\$10,047,722 429	\$12,400,000	\$10,332,034 Full-service Remodeler	73	66	★	★	★	★
86	EXOVATIONS — Cumming, Ga. Roone Unger exovations.com	\$9,994,985 1,143	\$11,500,000	\$9,994,985 Exterior Contractor	36	17	★			
87	WEST SHORE WINDOW & DOOR INC. — Mechanicsburg, Pa. B.J. Werzyn westshorewindow.com	\$9,948,497 1,355	\$14,000,000	\$9,948,497 Exterior Contractor	61	7	★	★	★	★
88	PRINCE WILLIAM HOME IMPROVEMENT — Woodbridge, Va. Scott Holtzhauer pwhomeimprovement.com	\$9,943,132 768	\$10,750,000	\$9,943,132 Exterior Contractor	42	26	★	★		★
89	JACKSON & LEROY REMODELING — Salt Lake City Brandon LeRoy jacksonandleroy.com	\$9,791,892 18	\$8,100,000	\$9,791,892 Full-service Remodeler	9	8	★	★	★	★
90	AMBASSADOR HOME IMPROVEMENTS INC. — Mechanicsburg, Pa. Joseph L. Zisman rbacentralpa.com	\$9,601,558 1,086	\$10,358,242	\$9,601,558 Exterior Contractor	39	66	★		★	★
91	MAD CITY ROOFING SIDING WINDOWS — Madison, Wis. Cory Sturman madcitywindows.com	\$9,598,278 1,250	\$12,000,000	\$15,434,632 Full-service Remodeler	35	15	★		★	★
92	RENEWAL BY ANDERSEN OF LAS VEGAS & PHOENIX — Las Vegas Bill Godbout rbavegas.com	\$9,509,702 1,014	\$10,250,000	\$9,509,702 Insurance Restoration	41	32	★	★	★	★
93	EVERLAST HOME ENERGY SOLUTIONS — Anaheim, Calif. Mike Lumary/Greg Friend everlastgogreen.com	\$9,268,517 806	\$10,500,000	\$9,268,517 Exterior Contractor	47	9	★			
94	ASHCO EXTERIORS INC. — Champlin, Minn. Jason Jeppesen ashcoexteriors.com	\$9,202,288 727	\$13,000,000	\$9,202,288 Exterior Contractor	19	12	★	★	★	★
95	COMMUNITY BUILDERS INC. — Tulsa, Okla. Greg Wolter communitybuildersinc.com	\$9,067,947 952	\$10,000,000	\$9,067,947 Exterior Contractor	54	31	★			
96	ALLEN ASSOCIATES — Santa Barbara, Calif. Bryan Henson dennisallenassociates.com	\$8,956,797 132	\$11,000,000	\$17,757,092 Full-service Remodeler	67	30	★	★	★	★
97	GLOBAL HOME IMPROVEMENTS INC. — Feasterville, Pa. Paul Kazlov globalhomeinc.com	\$8,909,523 475	\$12,000,000	\$8,909,523 Exterior Contractor	26	10	★			
98	DFW IMPROVED — Frisco, Texas Gary Simms dfwimproved.com	\$8,800,000 586	\$12,000,000	\$9,300,000 Full-service Remodeler	9	9	★		★	
99	BENNETT CONTRACTING INC. — Albany, N.Y. Greg Jackson bennettcontracting.com	\$8,708,536 1,100	\$9,000,000	\$8,708,536 Full-service Remodeler	64	99	★			★
100	JACKSON DESIGN & REMODELING — San Diego Todd Jackson jacksondesignandremodeling.com	\$8,707,024 54	\$9,200,000	\$8,707,024 Design/Build Remodeler	37	24	★	★	★	★
101	CLEARVIEW HOME IMPROVEMENTS INC. — Placentia, Calif. Michael Lumary/Joseph Kovalcin cvgreenhome.com	\$8,687,917 647		\$8,687,917 Exterior Contractor	57	8	★			
102	SUN DESIGN REMODELING SPECIALISTS INC. — Burke, Va. Craig Durosco sundesigninc.com	\$8,678,866 57	\$10,000,000	\$8,678,866 Design/Build Remodeler	51	25	★	★	★	★
103	TIM WHITE HOME IMPROVEMENT — Seaford, N.Y. Timothy White timwhiteremodeling.com	\$8,665,000 226	\$8,000,000	\$8,665,000 Full-service Remodeler	20	18				★
104	ABC SEAMLESS OF FARGO — Fargo, Minn. Gerald W. Beyers abcseamless.com	\$8,562,000 1,524	\$8,819,000	\$9,037,000 Exterior Contractor	87	40	★			★
105	SHOWCASE RESTORATION — Fayetteville, N.C. G. Wayne Etowski showcaserestoration.com	\$8,560,021 733	\$6,720,000	\$8,560,021 Insurance Restoration	35	33	★	★		★
106	HANDYMAN TO THE RESCUE — Turlock, Calif. Steven Littrell	\$8,400,000 425	\$12,500,000	\$8,400,000 Full-service Remodeler	81	13	★			★



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RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS	FOCUS							
107	THE ACRİ CO. — Milan, Ill. Tim Acrı acricompany.com	\$8,272,616 1,042	\$7,829,002	\$8,272,616 Full-service Remodeler	107	46	★	★	★	★
108	JERİCHO HOME IMPROVEMENTS — Kansas City, Kan. John Bartrom JerichoHome.com	\$8,167,685 600	\$12,000,000	\$8,167,685 Kitchen and Bath Specialist	84	14	★			★
109	PAUL DAVIS RESTORATION OF SUBURBAN MD. & D.C. — Gaithersburg, Md. Tom Plant pdrmontgomery.com	\$8,161,184 1,957	\$13,500,000	\$11,322,752 Insurance Restoration	49	25	★		★	★
110	PETERSON AND COLLINS INC. — Washington, D.C. George N. Collins petersonandcollins.com	\$8,115,274 9	\$8,000,000	\$8,115,274 Full-service Remodeler	35	35			★	★
111	HARRELL REMODELING INC. — Mountain View, Calif. Iris F. Harrell harrell-remodeling.com	\$8,101,695 50	\$10,000,000	\$8,101,695 Design/Build Remodeler	40	28	★	★	★	★
112	DUN-RİTE EXTERİORS — Hudson, Ohio Anthony Umina calldunrite.com	\$8,084,441 1,015	\$12,000,000	\$9,343,206 Full-service Remodeler	37	23	★	★		★
113	F & S BUILDING İNNOVATIONS INC. — Roanoke, Va. Gary N. Feazell fsfourseasons.com	\$8,078,170 484	\$11,000,000	\$8,078,170 Full-service Remodeler	42	25	★	★	★	★
114	LEİNGANG HOME CENTER INC. — Mandan, N.D. John Frohlich leingang.com	\$8,066,382 2,017	\$8,400,000	\$8,260,450 Exterior Contractor	73	36	★			★
115	F.H. PERRY BUILDER INC. — Hopkinton, Mass. Allison Iantosca/Bill Cosman fherry.com	\$8,038,724 95	\$20,000,000	\$11,510,625 Full-service Remodeler	17	23	★	★	★	★
116	CALLİER & THOMPSON KİTCHENS BATHS APPLİANCES — Manchester, Mo. Gary Callier callierandthompson.com	\$7,950,250 190	\$8,000,000	\$8,450,150 Kitchen and Bath Specialist	27	57	★	★		★
117	ECOBEST EXTERİORS — Vancouver, Wash. Mike Puranen ecobesthi.com	\$7,850,000 450	\$10,000,000	\$7,850,000 Full-service Remodeler	39	14	★	★		★
118	JONES & ASSOCIATES — Lubbock, Texas Jeff Jones thejonesboys.com	\$7,736,633 760	\$8,000,000	\$7,736,633 Exterior Contractor		26				★
119	MCCUTCHEON CONSTRUCTION INC. — Berkeley, Calif. Michael McCutcheon mcbuild.com	\$7,670,497 98	\$12,000,000	\$7,670,497 Full-service Remodeler	26	33	★	★	★	★
120	LONG & DELOSA CONSTRUCTION GROUP LTD. — Brooklyn, N.Y. Brian Long longandelosa.com	\$7,502,234 156	\$5,500,000	\$7,502,234 Full-service Remodeler	18	29	★			★
121	A CUT ABOVE EXTERİORS — Portland, Ore. Mark Tiffie acutaboveexteriors.com	\$7,421,238 817	\$6,000,000	\$7,421,238 Exterior Contractor	60	18	★		★	★
122	SCHMİDT SİDİNG & WİNDOW CO. İNC. — Mankato, Minn. Dale Brenke schmidtmankato.com	\$7,376,183 2,000	\$7,500,000	\$7,376,183 Exterior Contractor	57	64	★	★	★	★
123	MİDTOWN HOME IMPROVEMENTS INC. — O'Fallon, Mo. Patrick Melson midtownstl.com	\$7,257,000 638		\$7,257,000 Full-service Remodeler	20	22	★		★	★
124	DELTA DİSASTER SİRVİCES — Arvada, Colo. Michael Mastous trydelta.com	\$7,243,124 564	\$6,500,000	\$7,243,124 Insurance Restoration	26	7	★	★		★
125	PETERBERG CONSTRUCTION INC. — Los Angeles Adam Goldberg peterberginc.com	\$7,204,200 30	\$11,000,000	\$8,100,000 Full-service Remodeler	29	6				★
126	TRİSTATE ROOFİNG WİNDOWS AND SİDİNG — Tacoma, Wash. John Holum tristate.pro	\$7,176,265 493	\$8,100,000	\$7,176,265 Exterior Contractor	59	9	★	★		
127	AMERICAN DESIGN AND BUILD LTD. — Bel Air, Md. Joseph A. Tunney adbuild.com	\$7,129,248 652	\$9,000,000	\$7,129,248 Full-service Remodeler	83	20	★	★	★	★
128	MONMOUTH CUSTOM BİLDERS — Deal, N.J. İke Levy monmouthcustombuilders.com	\$7,083,593 50	\$8,000,000	\$9,583,593 Full-service Remodeler	19	16			★	
129	NEW YORK CONSTRUCTION CO. — Glen Cove, N.Y. Avi Zikry mynycc.com	\$7,018,296 183	\$9,000,000	\$7,427,328 Full-service Remodeler	45	6	★		★	★
130	ARCHADECK OF CHARLOTTE — Charlotte, N.C. Eric Kent archadeckofcharlotte.com	\$6,900,000 1,280	\$7,300,000	\$6,900,000 Exterior Contractor	16	25	★	★	★	
131	CALLEN CONSTRUCTION INC. — Muskego, Wis. Tom Callen callenconstruction.com	\$6,900,000 690	\$7,000,000	\$6,900,000 Full-service Remodeler	40	27	★	★	★	★
132	İNSTALL AMERICA LLC — Mohnton, Pa. Thomas McMillan installamerica.net	\$6,900,000 865	\$9,000,000	\$6,900,000 Full-service Remodeler	44	51	★			
133	QUALİTY FİRST BİLDERS LLC — Orlando, Fla. John Burket qfbbuilders.com	\$6,846,181 677	\$7,000,000	\$6,889,145 Insurance Restoration	16	21	★	★	★	★
134	HULLCO EXTERİORS INC. — Chattanooga, Tenn. Matt Hullander hullcoexteriors.com	\$6,824,147 804	\$7,500,000	\$6,824,147 Exterior Contractor	22	36			★	★
135	LANDİS CONSTRUCTION CORP. — Washington, D.C. Ethan Landis landisconstruction.com	\$6,800,000 71	\$8,000,000	\$6,800,000 Design/Build Remodeler	37	23	★	★	★	
136	ANTHONY WİLDER DESIGN/BİLD INC. — Cabin John, Md. Elizabeth Wilder anthonywilder.com	\$6,690,486 31	\$7,105,953	\$7,917,399 Design/Build Remodeler	33	17	★	★	★	★
137	YOUR REMODELING GUYS — York, Pa. Mark A. Curry yourremodelingguys.com	\$6,546,348 558	\$6,742,818	\$6,546,348 Full-service Remodeler	106	6	★	★		
138	LARS REMODELING & DESIGN — La Mesa, Calif. Jason R. Larson larsremodel.com	\$6,527,452 68	\$8,000,000	\$6,527,452 Design/Build Remodeler	17	22	★	★	★	★
139	PK CONSTRUCTION LLC — St. Louis Paul Kanyuck/Troy Duncan pkconstructionstl.com	\$6,402,691 135	\$9,000,000	\$6,402,691 Full-service Remodeler	2	38				
140	BLUE SKY SİRVİCES LLC — Raleigh, N.C. David Medvetz blueskyservices.com	\$6,330,505 205	\$6,500,000	\$6,330,505 Design/Build Remodeler	35	17	★	★	★	★
141	DURANTE WİNDOWS & SİDİNG — Irondale, Ala. Jason Durante godurante.com	\$6,270,337 696	\$6,750,000	\$6,270,337 Exterior Contractor	21	12	★	★		★
142	JACOB SUNROOM & EXTERİORS — Fairview Heights, Ill. Scott Jacob jacobexteriors.com	\$6,267,734 1,127	\$5,000,000	\$7,129,706 Exterior Contractor	18	36			★	★

The Original Remodeler Ranking

RANK	COMPANY	2012 REMODELING GROSS SALES 2012 REMODELING JOBS	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
143	T&S ROOFING SYSTEMS INC. — Miami Louis Toledo tsroofingsystems.com	\$6,200,000 410	\$7,000,000	\$6,200,000 Exterior Contractor	51	7	★		★	
144	CREATIVE OPENINGS INC. — Kaukauna, Wis. Robert Beaster creativeopenings.net	\$6,144,745 861	\$6,500,000	\$6,144,745 Exterior Contractor	59	9	★	★	★	★
145	BACK CONSTRUCTION INC. — Lexington, Ky. Kyle Whalen backconstruction.com	\$6,120,394 229	\$6,103,420	\$6,120,394 Full-service Remodeler	37	33	★	★		★
146	PARAGON REMODELING INC. — Vienna, Va. Ahmed Mady paragonremodeling.com	\$6,077,355 632	\$8,500,000	\$9,349,777 Full-service Remodeler	31	15	★	★	★	★
147	PREMIER RESTORATION INC. — Jonesboro, Ga. Jerel Verner premierrestoration.com	\$6,071,487 252	\$6,600,000	\$6,071,487 Insurance Restoration	25	17	★	★		
148	MIDWEST CONSTRUCTION & SUPPLY INC. — Mason City, Iowa Kalliope Eaton mwcinc.com	\$6,009,354 528	\$5,500,000	\$6,009,354 Other	27	55	★	★		★
149	CAROLINA HOME REMODELING LLC — Charlotte, N.C. Robert Anderson carolinahomere remodeling.com	\$5,972,294 690	\$6,500,000	\$5,972,294 Exterior Contractor	21	13	★	★	★	★
150	PROFESSIONAL REMODELING GROUP — Manassas, Va. Tony Ishairzay professionalremodelinggroup.com	\$5,965,075 248	\$6,000,000	\$5,965,075 Full-service Remodeler	12	25	★			
151	UNIVERSAL GROUP INC. — Tarzana, Calif. John Bachsian universalgroupinc.com	\$5,955,300 174	\$9,200,000	\$8,281,318 Design/Build Remodeler	58	15	★	★	★	
152	MONTANA DKI — Missoula, Mont. Mark E. Springer mtdki.com	\$5,947,809 1,300	\$8,000,000	\$9,383,538 Insurance Restoration	79	22	★	★	★	★
153	TRI-STATE RENOVATIONS INC. — Columbus, Ohio Preston O. Ford	\$5,929,942 27	\$3,500,000	\$5,929,942 Full-service Remodeler	19	18				
154	EURO-TECH INC. — Bensenville, Ill. Fred T. Finn eurotechinc.net	\$5,927,284 823	\$7,409,105	\$5,927,284 Exterior Contractor	34	21	★			★
155	HOMEWORKS CONSTRUCTION INC. — Honolulu Marshall R. Hickox homeworkshawaii.com	\$5,923,007 46	\$7,000,000	\$11,485,91 Design/Build Remodeler	50	18	★	★	★	★
156	NICHOLSON BUILDERS INC. — Columbus, Ohio William R. Nicholson nicholsonbuilders.com	\$5,900,000 58	\$4,800,000	\$5,900,000 Design/Build Remodeler	36	10	★	★	★	★
157	OWINGS BROTHERS CONTRACTING — Eldersburg, Md. Michael Owings owingsbrothers.com	\$5,872,419 78	\$5,900,000	\$5,872,419 Full-service Remodeler	22	30	★	★	★	★
158	VOLPE ENTERPRISES INC. — North Wales, Pa. Janet Volpe govolpe.com	\$5,837,000 1,325	\$6,500,000	\$5,837,000 Full-service Remodeler	44	43	★	★	★	★
159	SUNROOMS AND MORE — Lexington, Ky. Jerod Hagen sunroomsky.com	\$5,740,000 1,080	\$6,500,000	\$12,729,395 Full-service Remodeler	60	9	★		★	★
160	CALBATH & KITCHEN — Santa Ana, Calif. Dan Liechty calbath.com	\$5,729,887 1,528	\$5,900,000	\$5,729,887 Kitchen and Bath Specialist	58	22	★	★		★
161	POWERSTAR HOME ENERGY SOLUTIONS — Anaheim, Calif. Mike Lumary/Greg Friend/Dave Smith powerstargogreen.com	\$5,689,748 454	\$6,750,000	\$5,689,748 Exterior Contractor	31	2	★			
162	MATRIX BASEMENT SYSTEMS INC. — Arlington Heights, Ill. Nick Richmond mymatrixbasement.com	\$5,681,672 225	\$6,450,000	\$5,681,672 Design/Build Remodeler	15	4	★	★		
163	LANE HOUSE CONSTRUCTION — St. Louis Kerry V. House lanehouseconstruction.com	\$5,571,203 862	\$4,000,000	\$5,571,203 Exterior Contractor	21	14	★			
164	ASPEN EXTERIORS INC. — Ramsey, Minn. Joseph M. Jelinek aspenexteriors.com	\$5,467,239 346	\$8,000,000	\$5,467,239 Exterior Contractor	29	12	★		★	★
165	DEXTER BUILDERS — Dexter, Mich. Jeff Brown dexterbuilders.com	\$5,431,040 539	\$5,800,000	\$5,431,040 Full-service Remodeler	20	15	★	★		★
166	KULP'S OF STRATFORD LLC — Stratford, Wis. Bob Kulp kulpproof.com	\$5,425,000 150	\$6,000,000	\$5,425,000 Exterior Contractor	36	28	★			
167	SPRINGHOUSE WINDOW & DOOR — Spring House, Pa. Jack Corper gospringhouse.com	\$5,423,000 643	\$5,700,000	\$5,423,000 Other	15	24				
168	HOME TOWN RESTYLING INC. — Hiawatha, Iowa Wayne W. Winn hometownrestyling.com	\$5,407,872 560	\$5,800,000	\$5,407,872 Full-service Remodeler	45	27	★	★		
169	CHERMAK CONSTRUCTION INC. — Edmonds, Wash. Howard Chermak chermak.com	\$5,387,680 283	\$5,900,000	\$5,387,680 Full-service Remodeler	31	33	★	★	★	★
170	FREY CONSTRUCTION & HOME IMPROVEMENT LLC — Prairie du Sac, Wis. Scott Frey freyconstruction.com	\$5,370,811 528	\$5,950,000	\$5,421,211 Full-service Remodeler	38	18	★	★	★	★
171	MILLER CUSTOM EXTERIORS — Fredericksburg, Ohio Lorin R. Miller millercustomexteriors.com	\$5,350,014 587	\$6,000,000	\$5,350,014 Exterior Contractor	24	49	★			
172	LEGACY REMODELING INC. — Pittsburgh Jeffrey Moeslein legacyremodel.com	\$5,340,664 659	\$5,700,000	\$5,340,664 Full-service Remodeler	20	26	★		★	★
173	JOE PERCARIO GENERAL CONTRACTORS — Roselle, N.J. Joe Percario percario.com	\$5,297,600 301	\$8,000,000	\$5,297,600 Full-service Remodeler	27	36	★	★	★	★
174	FICK BROS. ROOFING & EXTERIOR REMODELING CO. — Baltimore J. Patrick Fick fickbros.com	\$5,274,653 311	\$5,500,000	\$5,274,653 Exterior Contractor	49	63	★		★	★
175	REMODELING CONSULTANTS INC. — Mamaroneck, N.Y. Richard J. Zaccaria remodeling-consultants.com	\$5,265,000 42	\$6,150,000	\$5,265,000 Design/Build Remodeler	52	50	★	★		
176	MINNESOTA RUSCO INC. — Minnetonka, Minn. Mike Hazelwood minnesotarusco.com	\$5,257,454 625	\$6,000,000	\$5,257,454 Exterior Contractor	29	58	★	★		

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		2012 REMODELING JOBS	FOCUS							
177	S.E.A. CONSTRUCTION INC. — San Mateo, Calif. Steven E. Albert seaconstruction.com	\$5,220,881 24	\$5,500,000	\$5,220,881 Design/Build Remodeler	11	26	★		★	★
178	PLATT BUILDERS INC. — Groton, Mass. Walter H. B. Platt plattbuilders.com	\$5,207,360 51	\$5,300,000	\$5,207,360 Full-service Remodeler	23	21	★		★	★
179	KITCHEN DESIGNS BY KEN KELLY INC. — Williston Park, N.Y. Kenneth Kelly kitchendesigns.com	\$5,200,000 128	\$6,500,000	\$5,200,000 Kitchen and Bath Specialist	11	30	★	★		
180	CG&S DESIGN-BUILD — Austin, Texas C. Wm. Guerrero cgsdb.com	\$5,166,004 75	\$6,000,000	\$5,601,141 Design/Build Remodeler	24	56	★		★	★
181	PHIL BEAULIEU & SONS HOME IMPROVEMENT INC. — Chicopee, Mass. Alain/Francis Beaulieu pbhi.biz	\$5,149,760 517	\$3,800,000	\$5,149,760 Exterior Contractor	5	46	★	★		
182	LIFETIME WINDOWS AND SIDING — Denver Peter Svedin/Jason Lewis hailproofsiding.com	\$5,136,000 675	\$7,500,000	\$5,136,000 Exterior Contractor	20	4	★	★		★
183	NEWSOUTH WINDOW SOLUTIONS LLC — Tampa, Fla. Earl Rahn newsouthwindow.com	\$5,135,655 412	\$11,250,000	\$6,500,000 Design/Build Remodeler	67	3	★	★	★	★
184	HOLLOWAY CO. INC. — Sterling, Va. Theodore H. Tidmore hollowaycompany.com	\$5,069,486 211	\$5,250,000	\$5,069,486 Exterior Contractor	54	19	★	★	★	★
185	EXTERIOR MEDICS — Alexandria, Va. Mark Watson/Joe LeVecchi exteriormedics.com	\$5,053,181 710	\$5,225,000	\$5,053,181 Exterior Contractor	13	6	★		★	★
186	BRAYMILLER BUILDERS OF W.N.Y. INC. — Hamburg, N.Y. David C. Braymiller braymillerbuilders.com	\$5,026,659 993	\$5,200,000	\$5,026,659 Exterior Contractor	37	26	★	★		★
187	APEXTERIORS — South Beloit, Ill. Jim Stringham apexexterior.com	\$4,996,770 457	\$6,000,000	\$4,996,770 Insurance Restoration	11	7	★	★	★	
188	OHI DESIGN — Manassas Park, Va. Les Nicholson ohidesign.com	\$4,978,486 115	\$5,000,000	\$4,978,496 Design/Build Remodeler	13	11	★		★	★
189	A. E. FICKERT INC. — Dayton, Ohio Mike Bacevich fickert.com	\$4,912,049 520	\$4,500,000	\$4,912,049 Insurance Restoration	21	62	★	★		★
190	DAVITT DESIGN BUILD INC. — West Kingston, R.I. Matt Davitt davittdesignbuild.com	\$4,852,129 13	\$9,377,000	\$5,391,254 Design/Build Remodeler	13	33	★	★		
191	CAROLINA WINDOWS & DOORS INC. — Greenville, N.C. Jeff Bailey cwndc.com	\$4,842,771 620		\$4,842,771 Exterior Contractor	11	29	★		★	★
192	HAPPE & SONS CONSTRUCTION INC. — Evansville, Ind. Jeff Happe happpeandsons.com	\$4,831,915 580	\$4,675,000	\$4,831,915 Full-service Remodeler	18	25	★	★	★	★
193	MUNZ CONSTRUCTION — Holland, Pa. Chris Munz munzconstruction.com	\$4,800,000 200	\$5,500,000	\$4,800,000 Full-service Remodeler	27	27	★			★
194	HOME VISIONS INC. — Beltsville, Md. John Keith Ridgely homevisionsinc.com	\$4,786,298 915	\$5,000,000	\$4,786,298 Exterior Contractor	13	9	★	★		
195	SOUTHWEST EXTERIORS — San Antonio Scott Barr southwestexteriors.com	\$4,757,656 345	\$6,000,000	\$4,757,656 Exterior Contractor	18	24	★		★	★
196	NEW JERSEY SIDING & WINDOWS — Randolph, N.J. Neil Sciacca newjerseywindow.com	\$4,728,794 325	\$5,200,000	\$4,728,794 Exterior Contractor	18	13	★	★	★	★
197	SUNROOM DESIGN GROUP — Little Chute, Wis. Brian Gottlieb lovemysunroom.com	\$4,713,892 267	\$6,000,000	\$4,713,892 Exterior Contractor	17	6	★			
198	ALWARD CONSTRUCTION CO. INC. — Berkeley, Calif. Keith R. Alward alwardconstruction.com	\$4,559,320 90	\$5,175,000	\$4,559,320 Full-service Remodeler	29	33	★	★	★	★
199	CRAFTSMEN HOME IMPROVEMENTS INC. — Dayton, Ohio Kevin McCloskey craftsmenhome.com	\$4,500,830 630	\$4,500,000	\$4,500,830 Full-service Remodeler	15	20	★	★		★
200	RICHARD LARSON BUILDERS INC. — Hutchinson, Minn. Doug Kephart larsenbuilders.com	\$4,495,992 358	\$4,950,000	\$5,262,963 Full-service Remodeler	25	46	★			★
201	K&H HOME SOLUTIONS — Arvada, Colo. Ted Roland khwindows.com	\$4,495,900 985	\$5,500,000	\$4,495,942 Exterior Contractor	23	57	★			
202	BUDGET EXTERIORS INC. — Bloomington, Minn. Kenneth J. Thompson budgetexteriors.com	\$4,447,259 920	\$5,336,711	\$4,447,259 Full-service Remodeler	36	25		★	★	
203	GREEN BASEMENTS & REMODELING — Woodstock, Ga. Laura Green greenbasements.com	\$4,436,000 638	\$6,000,000	\$4,436,000 Full-service Remodeler	15	12	★		★	
204	BRINDISI BUILDERS LLC — Marlton, N.J. Michael Brindisi brindisibuilders.com	\$4,425,000 100	\$4,800,000	\$4,425,000 Full-service Remodeler	29	36	★			★
205	MCCLURG REMODELING & CONSTRUCTION SERVICES — Marcellus, N.Y. Scott McClurg mcclurgteam.com	\$4,405,200 519	\$4,900,000	\$4,868,200 Design/Build Remodeler	27	35	★	★	★	★
206	CLEAR CHOICE WINDOWS AND MORE — Largo, Fla. Jim Hardy clearchoicewin.com	\$4,378,470 515	\$5,000,000	\$4,378,470 Other	29	9	★	★	★	
207	SERMAT CONSTRUCTION SERVICES — Richmond, Va. James Haskell sermat.com	\$4,334,198 485	\$4,000,000	\$4,334,198 Insurance Restoration	27	31	★	★		★
208	HIGHCRAFT BUILDERS — Fort Collins, Colo. Bryan Soth/Dwight Sailer highcraft.net	\$4,330,000 96	\$5,500,000	\$5,330,000 Design/Build Remodeler	18	15	★	★	★	★
209	CAPIZZI HOME IMPROVEMENT — Cotuit, Mass. Thomas Capizzi Jr. capizzihome.com	\$4,316,257 304	\$4,500,000	\$4,316,257 Full-service Remodeler	45	37	★	★	★	
210	HOUSEWORKS LLC — Madison, Miss. Jeff C. Salmons houseworkscsco.com	\$4,289,167 514	\$6,600,000	\$4,289,167 Insurance Restoration	13	111	★	★		★
211	CDS CONTRACTORS INC. — Orlando, Fla. Steve Murphy cdscontractors.com	\$4,223,117 400	\$5,000,000	\$4,000,000 Full-service Remodeler	55	13	★	★		
212	ULRICH INC. — Ridgewood, N.J. Robert Eifers/David Ulrich ulrichinc.com	\$4,214,000 74	\$5,400,000	\$5,012,000 Design/Build Remodeler	24	65	★	★		★



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Imagination at work

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RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS	FOCUS							
213	ADVANCED HOME TECHNOLOGIES INC. — Clintonville, Wis. Scott R. Young ahtwindows.com	\$4,193,391 530	\$4,600,000	\$4,193,391 Exterior Contractor	26	46	★	★	★	★
214	MAGEE CONSTRUCTION CO. — Cedar Falls, Iowa Wayne Magee mageeconstruction.com	\$4,187,847 296	\$5,000,000	\$5,040,884 Design/Build Remodeler	40	31	★	★	★	★
215	AMERICAN HOME IMPROVEMENTS — Knoxville, Tenn. Mark Sims homeproguys.com	\$4,186,251 583	\$4,604,876	\$4,186,251 Full-service Remodeler	37	16	★	★	★	★
216	GRUVER COOLEY CORP. — Leesburg, Va. Chip Gruver gruvercooley.com	\$4,172,921 10	\$6,400,000	\$5,263,634 Full-service Remodeler	18	105	★	★	★	★
217	L.J. STONE INC. — Muncie, Ind. Trent Stone ljstone.com	\$4,155,158 554	\$4,500,000	\$4,155,158 Exterior Contractor	26	44	★			
218	CUSTOM DESIGN & CONSTRUCTION — El Segundo, Calif. Bill Simone remodelwithus.com	\$4,151,393 27	\$4,500,000	\$4,151,393 Design/Build Remodeler	10	27	★	★	★	★
219	LAKESIDE EXTERIORS INC. — Chesterfield, Mo. Matthew Merrifield lakesideexteriors.com	\$4,131,356 258	\$4,500,000	\$4,131,356 Exterior Contractor		16				
220	ALCRAFT INC. — North Haven, Conn. Michael C. Mamrosch alcrafterinc.com	\$4,103,463 389	\$4,400,000	\$4,103,463 Exterior Contractor	22	30	★			
221	SUN COAST REMODELERS — San Diego Louis Scott Janson suncoastsd.com	\$4,098,614 500	\$6,000,000	\$4,098,614 Exterior Contractor	55	4	★	★		★
222	OLSON & JONES CONSTRUCTION INC. — Portland, Ore. Greg Olson olsonandjones.com	\$4,076,122 60	\$4,000,000	\$4,076,122 Full-service Remodeler	10	31	★	★		★
223	EAGLE HOME IMPROVEMENT — East Alton, Ill. Dennis K. Jones eaglewindowsandsiding.com	\$4,064,460 653	\$4,200,500	\$4,064,460 Full-service Remodeler	36	13	★	★		★
224	AAS RESTORATION INC. — Kansas City, Mo. Stephen A. Storts aasrestoration.com	\$4,031,645 555	\$5,000,000	\$4,031,645 Insurance Restoration	22	29	★	★		★
225	FRANCIS HARVEY REMODELING LLC — Shrewsbury, Mass. Neil Harvey francisharvey.com	\$4,015,506 241	\$5,500,000	\$4,015,506 Design/Build Remodeler	29	87	★	★	★	★
226	SMITH THOMAS & SMITH INC. — Bethesda, Md. Thomas Brown smiththomasandsmith.com	\$4,008,912 620	\$4,000,000	\$4,008,912 Full-service Remodeler	20	53	★			★
227	JOHN H. ALLEN CO. INC. — Jackson, Tenn. John H. Allen johnhallen.com	\$4,005,199 1,350	\$4,500,250	\$4,005,199 Full-service Remodeler	15	39	★	★	★	★
228	EHRLICH'S KITCHENS & BATHS — Hazelwood, Mo. Harold P. Ehrlich III ehrlichskitchensandbaths.com	\$3,949,011 40	\$4,500,000	\$3,949,011 Kitchen and Bath Specialist	7	33	★			
229	QUILLEN BROS. INC. — Bryan, Ohio Robert V. Quillen quillenbrosinc.com	\$3,942,524 586	\$4,475,000	\$3,942,524 Exterior Contractor	20	13	★			★
230	CLOSET AMERICA — Lanham, Md. Skip LaBella closetamerica.com	\$3,939,191 775	\$4,500,000	\$3,939,191 Design/Build Remodeler	48	6	★			
231	PAUL DAVIS RESTORATION OF FAIRFIELD AND WESTCHESTER COUNTIES — Ridgefield, Conn. Edward A. Nardella pauldavisctny.com	\$3,917,107 724	\$4,050,000	\$3,917,107 Insurance Restoration	16	17	★	★		★
232	RE-BATH OF UTAH — Salt Lake City Jim Fitlow rebathtoday.com	\$3,908,670 599	\$5,500,000	\$3,908,670 Kitchen and Bath Specialist	28	14	★		★	
233	BETTER WAY SIDING & WINDOWS — East Peoria, Ill. Dave Smith betterwaysiding.com	\$3,900,000 500	\$5,000,000	\$3,900,000 Exterior Contractor	9	33	★			
234	TEAKWOOD BUILDERS INC. — Saratoga Springs, N.Y. James A. Sasko Jr. teakwoodbuilders.com	\$3,878,186 26	\$4,213,698	\$4,853,426 Design/Build Remodeler	14	17	★		★	★
235	SELIG CONSTRUCTION CORP. — Chico, Calif. Scott Selig seligconstruction.com	\$3,857,063 333	\$4,500,000	\$3,857,063 Full-service Remodeler	33	17	★	★		★
236	NVS REMODELING & DESIGN INC. — Manassas, Va. Glen M. Miracle nvsrcd.com	\$3,836,528 72	\$4,500,000	\$8,877,568 Full-service Remodeler	39	27	★	★	★	★
237	HUBERT WHITLOCK BUILDERS INC. — Charlotte, N.C. Scott Whitlock whitlockbuilders.com	\$3,831,543 17	\$3,850,000	\$8,048,456 Full-service Remodeler	15	55	★	★	★	★
238	EXTERIOR SOURCE — Chesapeake, Va. Rod Renfrow exteriorsourceva.com	\$3,813,197 1,252	\$4,200,000	\$3,813,197 Exterior Contractor	28	19	★			
239	WADDEN CONSTRUCTION INC. — Herndon, Va. Robert Wadden waddenconstruction.com	\$3,800,368 228	\$4,000,000	\$3,800,368 Insurance Restoration	8	19	★			
240	ALLIED REMODELING OF CENTRAL MARYLAND INC. — Towson, Md. Dean D'Eugenio alliedremodelingofcentralmd.com	\$3,800,000 524	\$4,200,000	\$3,800,000 Exterior Contractor	17	17	★			★
241	TOTAL REMODELING SYSTEMS LLC — Winchester, Va. Joe Henley totalremodelingsystems.com	\$3,800,000 112	\$5,300,000	\$3,800,000 Exterior Contractor	19	7	★	★		
242	RE-BATH OF SOUTH LOUISIANA — Baton Rouge, La. Ronald M. Leclerc rebathlouisiana.com	\$3,777,559 475	\$4,250,000	\$3,777,559 Kitchen and Bath Specialist	20	10	★		★	★
243	SUBURBAN CONSTRUCTION INC. — Davenport, Iowa J.R. Girsakis suburbanconstruction.com	\$3,765,706 1,016	\$5,000,000	\$3,765,706 Exterior Contractor	32	28	★	★	★	★
244	TIMBER HOME IMPROVEMENTS — Vancouver, Wash. Matthew Van Dyke timberus.com	\$3,742,410 394	\$5,052,253	\$3,742,410 Exterior Contractor	25	5	★			
245	SYNERGY BUILDERS INC. — West Chicago, Ill. John Habermeyer/Steve Taylor synergyremodel.com	\$3,738,938 92	\$4,375,000	\$3,738,938 Design/Build Remodeler	18	11	★	★	★	★
246	OAK GROVE CONSTRUCTION SERVICES INC. — Springfield, Mo. David Knetzer oakgroveconstruct.com	\$3,733,743 322	\$4,000,000	\$3,733,743 Full-service Remodeler	22	38		★		★
247	ROOF MASTERS — Rockville, Md. Howard Rittenberg leakproofroof.net	\$3,726,423 296	\$4,300,000	\$3,726,423 Exterior Contractor	1	20	★			
248	BLACKDOG DESIGN BUILD REMODEL — Salem, N.H. David Bryan blackdogbuilders.com	\$3,704,748 48	\$4,500,000	\$3,704,748 Design/Build Remodeler	24	23	★	★	★	★

The Original Remodeler Ranking

RANK	COMPANY	2012 REMODELING GROSS SALES 2012 REMODELING JOBS	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
249	BEHR BUILDING CO. INC. — La Canada, Calif. Christopher Behr behrconstruction.com	\$3,695,820 30	\$4,000,000	\$3,695,820 Full-service Remodeler	15	36	★			
250	JAMES BARTON DESIGN-BUILD INC. — Apple Valley, Minn. James Madsen jbdb.biz	\$3,679,842 60	\$4,500,000	\$3,679,842 Design/Build Remodeler	13	16	★	★	★	★
251	BOWLES CONSTRUCTION INC. — Augusta, Ga. John C. Bowles bowlesconstruction.com	\$3,677,352 325	\$4,500,000	\$3,677,352 Insurance Restoration	20	33	★	★	★	★
252	NEAL'S DESIGN-REMODEL — Cincinnati Neal R. Hendy neals.com	\$3,677,252 81	\$4,370,000	\$3,677,252 Design/Build Remodeler	19	41	★	★	★	★
253	CASTLE BUILDING & REMODELING INC. — Minneapolis Loren Schirber castlebri.com	\$3,658,648 210	\$4,500,000	\$3,658,648 Kitchen and Bath Specialist	26	36	★	★	★	★
254	U.S. HOME EXTERIORS — Burlington, N.C. Joe Johnson/Doug Massey ushomeexteriors.com	\$3,619,868 759	\$5,013,136	\$3,619,868 Exterior Contractor	35	9	★	★	★	★
255	G.M. ROTH DESIGN REMODELING INC. — Nashua, N.H. Gerald Roth gmroth.com	\$3,579,884	\$4,500,000	\$3,579,884 Design/Build Remodeler	13	27	★	★	★	★
256	USPRO/UNITED SERVICES — Mahomet, Ill. Jody Wesley usproservices.com	\$3,547,308 193	\$2,600,000	\$3,547,308 Insurance Restoration	16	31	★	★		★
257	J.H. TWO, LC/JERRY HARRIS REMODELING — Chesapeake, Va. Gerald F. Harris jerryharrisremodeling.com	\$3,539,147 343	\$3,665,692	\$3,539,147 Full-service Remodeler	25	28	★	★	★	
258	TRAILBOSS SOLUTIONS LLC — Anchorage, Alaska Scott Allen trailboss-solutions.com	\$3,527,416 238	\$3,800,000	\$3,527,416 Full-service Remodeler	20	6	★	★	★	
259	THE REMODELING CO. — Beverly, Mass. Gary Moffie theremodelingco.com	\$3,524,572 73	\$3,750,000	\$3,524,572 Full-service Remodeler	13	15	★	★	★	★
260	S&S RENOVATORS INC. — New Iberia, La. Charles Sanders srenovatorsinc.com	\$3,523,154 391	\$3,700,000	\$3,523,154 Full-service Remodeler	9	21	★		★	★
261	AQUAGUARD WATERPROOFING — Beltsville, Md. Todd Watkins fixbasements.com	\$3,501,235 476	\$4,000,000	\$3,401,235 Other	42	22	★	★	★	
262	CLAIMS PLUS RESTORATION LLC — Mount Pleasant, S.C. Kevin Stubbs	\$3,501,155 213	\$1,500,000	\$3,501,155 Insurance Restoration	19	22		★	★	★
263	FEINMANN INC. — Lexington, Mass. Peter Feinmann feinmann.com	\$3,492,000 20	\$3,700,000	\$3,492,000 Design/Build Remodeler	13	25	★	★	★	★
264	POWELL CUSTOM HOMES & RENOVATIONS — Des Moines, Wash. Brooks Powell powell-homes.com	\$3,464,778 90	\$4,800,000	\$3,464,778 Full-service Remodeler	24	104	★	★	★	★
265	TITUS BUILT LLC — Redding, Conn. Jeffrey A. Titus titusbuilt.com	\$3,460,827 13	\$2,500,000	\$3,460,827 Design/Build Remodeler	4	18	★	★	★	
266	HOFFMAN CONTRACTING LLC — New Canaan, Conn. Eddie Barbosa hoffmancontractingct.com	\$3,460,700 18	\$3,000,000	\$3,460,700 Design/Build Remodeler	17	26		★	★	★
267	KOWALSKI CONSTRUCTION INC. — Phoenix Steven M. Kowalski kowalski.com	\$3,441,911 595	\$6,735,000	\$3,556,796 Insurance Restoration	26	46	★	★	★	★
268	HOME SPECIALISTS/ABC SEAMLESS — Madison, Wis. James W. Lutz abchomespecialists.com	\$3,420,000	\$3,500,000	\$3,420,000 Exterior Contractor	16	37	★	★	★	★
269	ISTUETA ROOFING — Miami Frank Istueta istuetaroofing.com	\$3,391,460 542		\$3,391,460 Exterior Contractor	24	28	★		★	
270	EVERDRY WATERPROOFING OF S.E. MICHIGAN — Sterling Heights, Mich. Jeffrey Schleuning everdrymichigan.com	\$3,380,037 233	\$3,625,000	\$3,380,037 Other	40	25	★	★		
271	FOSTER REMODELING SOLUTIONS INC. — Lorton, Va. David P. Foster fosterremodeling.com	\$3,365,525 160	\$4,200,000	\$3,365,525 Design/Build Remodeler	21	30	★	★	★	★
272	JANCEWICZ & SON — Bellows Falls, Vt. Jayson Dunbar roofspus.com	\$3,364,484 199	\$4,200,000	\$3,364,484 Exterior Contractor	29	80	★			★
273	LARSON SIDING AND WINDOWS — Rochester, Minn. Tim Mayer larsonsidingsiding.com	\$3,357,197 616	\$3,500,000	\$3,689,228 Exterior Contractor	21	53	★	★	★	★
274	ABC SEAMLESS OF CHEYENNE — Cheyenne, Wyo. Randy Terfehr abccheyenne.com	\$3,349,972 625	\$3,000,000	\$3,349,972 Exterior Contractor	26	16				
275	HOOSIER WINDOWS & SIDING — Fort Wayne, Ind. Andy Birch hoosierwindow.com	\$3,328,227 581	\$3,700,000	\$3,328,227 Exterior Contractor	16	58	★			
276	BAINE CONTRACTING INC. — Brick, N.J. Michael Baine bainecontracting.com	\$3,324,782 41	\$2,800,000	\$3,324,782 Full-service Remodeler	11	28	★		★	★
277	SMART HOME ENERGY SOLUTIONS — Placentia, Calif. Michael Lumary/Benson Kane/Joseph Kovalcin	\$3,305,401 382	\$9,000,000	\$3,305,401 Exterior Contractor	57	1	★			
278	KUHN CONSTRUCTION INC. — Islip, N.Y. Jeffrey Kuhn kuhnconstruction.com	\$3,293,000 350	\$4,500,000	\$3,293,000 Full-service Remodeler	18	26	★			
279	SHOWCASE KITCHEN AND BATH — Bloomfield, N.J. Donald Distasio Sr. showcasekitchen.com	\$3,288,207 65	\$3,350,000	\$3,288,207 Full-service Remodeler	24	19	★	★	★	★
280	D'AMBRA CONSTRUCTION INC. — Huntington Beach, Calif. Dennis D'Ambra additionbuilders.com	\$3,275,675 18	\$3,800,000	\$3,275,675 Design/Build Remodeler	9	46	★			
281	THE BOARD STORE HOME IMPROVEMENTS INC. — La Crosse, Wis. Miles Wilkins theboardstoreonline.com	\$3,267,830 731	\$3,500,000	\$3,896,779 Exterior Contractor	27	21	★			
282	AGAPE CONSTRUCTION CO. — Kirkwood, Mo. Kevin E. O'Brien agapeconstruction.com	\$3,253,316 73	\$4,200,000	\$6,342,095 Design/Build Remodeler	13	28	★	★	★	★
283	MUKWONAGO REMODELING LLC — Mukwonago, Wis. Robert Riemer mukwonagoremodeling.com	\$3,253,118 138	\$3,400,000	\$3,253,118 Full-service Remodeler	17	34	★		★	★
284	PLANTATION BUILDING CORP. — Wilmington, N.C. David A. Spetrino Jr. plantationbuildingcorp.com	\$3,222,744 25	\$4,000,000	\$9,025,000 Full-service Remodeler	14	15	★	★	★	★

RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS		FOCUS						
285	IDAHO BATH SOLUTIONS, LLC; RE-BATH — Meridian, Idaho Spencer Shaw rebathnw.com	\$3,203,564 427	\$3,600,000	\$3,203,564 Kitchen and Bath Specialist	19	7	★	★	★	★
286	FIVE STAR RESTORATION & CONSTRUCTION INC. — Gold River, Calif. Brenda Gallion fivestarrestoration.com	\$3,183,764 399	\$4,000,000	\$3,183,764 Insurance Restoration	22	24	★	★	★	★
287	AAA WINDOW SIDING ROOFING — Lincoln, Ill. Larry T. Adams tripleasiding.com	\$3,168,759 750	\$4,000,000	\$3,168,759 Exterior Contractor	46	33	★			★
288	HARRISON CONSTRUCTION INC. — Marietta, Ohio Dan Harrison harrisonconstruction.com	\$3,100,586 496	\$3,805,000	\$3,100,586 Full-service Remodeler	31	32	★	★	★	★
289	CUSTOM CONTRACTING INC. — Arlington, Mass. William J. Farnsworth custom-contracting.com	\$3,093,238 193	\$3,358,000	\$3,093,238 Design/Build Remodeler	15	23	★	★		★
290	R.I. KITCHEN & BATH INC. — Warwick, R.I. Steven L. St. Onge rikb.com	\$3,087,906 119	\$3,300,000	\$3,330,279 Kitchen and Bath Specialist	15	24	★	★	★	★
291	PEREZ DESIGN BUILD REMODEL LLC — Clarks Summit, Pa. Adam Perez perezdbr.com	\$3,056,525 188	\$4,000,000	\$3,056,525 Full-service Remodeler	13	32	★	★	★	★
292	SUPERIOR HOME IMPROVEMENT INC. — Salt Lake City Richard A. Johnson usasuperior.com	\$3,052,314 219	\$4,000,000	\$3,052,314 Full-service Remodeler	37	10	★			★
293	COMPLETE RESTORATION SERVICES INC. — Indianapolis Steve Stidham crs911.com	\$3,024,197 247	\$3,000,000	\$3,024,197 Insurance Restoration	19	13	★			
294	CASE DESIGN/REMODELING — San Jose, Calif. James P. Kabel casesanjose.com	\$3,015,940 435	\$3,500,000	\$3,015,940 Full-service Remodeler	16	9	★	★	★	★
295	CRAFTSMANSHIP BY JOHN INC. — Houston John Gillette craftsmanshipbyjohn.com	\$3,000,000 58	\$3,200,000	\$3,000,000 Design/Build Remodeler	28	22	★	★	★	★
296	TAITCO/TAIT ROOFING INC. — Moorestown, N.J. Laurence Tait taitroofing.com	\$2,993,721 2,178	\$3,400,000	\$2,993,721 Full-service Remodeler	17	40	★	★		★
297	SUN COUNTRY RESTORATION — Yuma, Ariz. Chris Nossaman suncountryrestoration.com	\$2,993,646 709	\$4,000,000	\$2,993,646 Insurance Restoration	38	42		★	★	★
298	NEW OUTLOOKS CONSTRUCTION GROUP INC. — Robbinsville, N.J. Jon Vogel nocgi.net	\$2,968,205 422	\$3,200,000	\$2,968,205 Design/Build Remodeler	15	29	★	★	★	★
299	ABC SEAMLESS OF OMAHA AND CENTRAL NE — Omaha, Neb. Ted Franssen abcofnebraska.com	\$2,960,408 430	\$3,100,000	\$2,960,408 Exterior Contractor	18	24	★			
300	FREYENHAGEN CONSTRUCTION — Billings, Mont. Jeremy Freyenhagen freyenhagenconstruction.com	\$2,957,910 37	\$3,000,000	\$2,957,910 Design/Build Remodeler	14	18	★			★
301	MR. BUILD INC. — Bradenton, Fla. Richard M. Dunn Jr. mrbuildinc.com	\$2,955,724 410	\$3,100,000	\$2,955,724 Full-service Remodeler	16	37	★			★
302	AMERICAN WEATHERTECHS — West Chester, Ohio Corey Cover americanweathertechs.com	\$2,922,226 404	\$6,000,000	\$2,922,226 Exterior Contractor	4	16	★	★		★
303	CHAPMAN WINDOWS & DOORS — West Chester, Pa. Mark Chapman chapmanwindowsdoors.com	\$2,897,730 1,220	\$3,200,000	\$3,900,000 Exterior Contractor	19	18	★			★
304	ELITE REMODELING — Frisco, Texas John Todd elitehomere remodeling.com	\$2,850,000 65	\$3,000,000	\$2,850,000 Full-service Remodeler	7	10	★	★	★	★
305	A.B.E. DOORS & WINDOWS — Allentown, Pa. Jim Lett Sr. abeddoors.com	\$2,849,883 915	\$3,564,819	\$3,108,806 Exterior Contractor	24	39	★	★	★	★
306	J.T. McDERMOTT REMODELING CONTRACTORS LLC — Belleville, Ill. John T. (Tim) McDermott mcdermottremodeling.com	\$2,846,831 375	\$3,200,000	\$2,846,831 Full-service Remodeler	18	20	★	★	★	★
307	MERRILL CONTRACTING & REMODELING INC. — Arlington, Va. David Merrill merrillcontracting.com	\$2,828,850 27	\$2,800,000	\$2,728,850 Design/Build Remodeler	10	25	★	★		★
308	VINTAGE CONSTRUCTION INC. — Arrington, Tenn. Scott C. Walter vintageconstructioninc.com	\$2,810,000 495	\$3,200,000	\$2,810,000 Other		13	★			
309	CRAWFORD BUILDERS INC. — Lexington, Ky. Mac Crawford crawfordbuilders.com	\$2,800,000 35	\$3,000,000	\$3,500,000 Full-service Remodeler	11	42	★	★	★	★
310	RWC WINDOWS DOORS & MORE — West Caldwell, N.J. Anthony P. Giampapa III rwcnj.com	\$2,795,681 260	\$3,355,000	\$2,795,681 Full-service Remodeler	10	54	★			
311	ADVANTAGE CONTRACTING LLC — Wayne, N.J. Richard Granieri advantagecontracting.com	\$2,790,500 54	\$2,790,500	\$3,000,000 Full-service Remodeler	10	21	★		★	
312	CREATIVE LIVING — Worcester, Mass. Nicholas Maruca crecabs.com	\$2,786,325 23	\$3,000,000	\$2,786,325 Kitchen and Bath Specialist	11	36	★	★	★	★
313	TRISTATE SIDING & WINDOWS INC. — Davenport, Iowa Andrew Sallee tristatecompany.com	\$2,781,833 352	\$4,000,000	\$2,781,833 Exterior Contractor	8	11	★	★		
314	DREAM DESIGN BUILDERS — San Diego Jay Riordan dreamdesignbuilders.com	\$2,774,179 27	\$5,000,000	\$2,774,179 Design/Build Remodeler	12	25	★	★	★	★
315	MERRICK DESIGN & BUILD INC. — Kensington, Md. David C. Merrick remodelwithmerrick.com	\$2,763,827 204	\$3,400,000	\$2,763,827 Design/Build Remodeler	14	23	★	★	★	★
316	SUNSHINE CONTRACTING CORP. — Woodbridge, Va. Ryan Sabo sunshinecontractingcorp.com	\$2,750,000 353	\$3,000,000	\$2,750,000 Full-service Remodeler	10	20	★			
317	ALL SEASONS CONSTRUCTION INC. — Wichita, Kan. Jeffrey F. Hund allseasonsconstruction.com	\$2,728,894 356	\$2,800,000	\$2,728,894 Full-service Remodeler	15	20	★			★
318	CORNERSTONE EXTERIORS — Schaumburg, Ill. Jason Chi cornerstone-exteriors.com	\$2,728,534 205	\$2,864,961	\$2,728,534 Exterior Contractor	10	7	★	★	★	★
319	SOUTHWEST BUILDERS — Oklahoma City Dale Pfundt southwest-builders.com	\$2,706,189 240	\$2,500,000	\$2,706,189 Full-service Remodeler	15	25	★	★		
320	LEGACY EXTERIORS — Madison, Wis. Josh Gauwitz legacy-exteriors.com	\$2,686,529 240	\$3,000,000	\$2,686,529 Exterior Contractor	22	8	★	★		★



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RANK	COMPANY	2012 REMODELING GROSS SALES 2012 REMODELING JOBS	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
321	KBF DESIGN GALLERY — Altamonte Springs, Fla. Keith Vellequette kbfdesigngallery.com	\$2,686,320 97	\$3,200,000	\$2,727,053 Design/Build Remodeler	9	10	★			
322	PEAK ROOFING CONTRACTORS INC. — Manassas, Va. Dawn Smith peakroofingcontractors.com	\$2,682,359 1,161	\$3,550,000	\$3,105,665 Exterior Contractor	15	6	★	★		
323	TIMBERLINE EXTERIORS INC. — Maple Grove, Minn. Dominic McCarthy timberlineexteriorsinc.com	\$2,677,945 95	\$3,500,000	\$2,141,568 Insurance Restoration	24	5	★	★	★	★
324	ALL ASPECTS WATERPROOFING — Savage, Md. William A. Caputo mywetbasement.com	\$2,669,762 459	\$2,475,000	\$2,669,762 Other	10	7	★	★	★	★
325	TENHULZEN RESIDENTIAL — Redmond, Wash. Michael Tenhulzen tenhulzen.com	\$2,665,438 42	\$3,500,000	\$3,065,438 Design/Build Remodeler	17	33	★	★	★	★
326	HURST DESIGN-BUILD-REMODELING — Middleburg Heights, Ohio Daniel J. Hurst hurstremodel.com	\$2,664,087 70	\$2,850,000	\$2,664,087 Design/Build Remodeler	14	15	★	★	★	★
327	KITCHEN KRAFT INC. — Columbus, Ohio Jim Deen kitchenkraftinc.com	\$2,659,532 108	\$3,000,000	\$2,659,532 Kitchen and Bath Specialist	10	18	★	★	★	★
328	REBATH OF SW & CENTRAL VA — Roanoke, Va. Nick Falletta rebathswva.com	\$2,656,300 375	\$2,800,000	\$2,656,300 Kitchen and Bath Specialist	16	19	★	★	★	★
329	JOHN J. CHANDO JR. INC. — Normandy Beach, N.J. John J. Chando jjcinc.com	\$2,650,000 8	\$4,154,000	\$2,650,000 Design/Build Remodeler	10	35	★	★	★	
330	LEADING RENOVATIONS INC. — Livermore, Calif. David Bouffard leadingrenovations.com	\$2,629,457 252	\$3,000,000	\$2,629,457 Kitchen and Bath Specialist	11	6	★	★		
331	NEW YORK SASH — Whitesboro, N.Y. Scott D. Hayes newyorksash.com	\$2,624,261 549	\$3,000,000	\$2,624,261 Exterior Contractor	23	24	★		★	★
332	HUSEBY HOMES LLC — Nashville, Tenn. Craig Huseby husebyhomesllc.com	\$2,616,536 53	\$3,500,000	\$2,616,536 Full-service Remodeler	11	13	★			★
333	SWMJ CONSTRUCTION — Houston Marc Jungers swmjconstruction.com	\$2,601,423 132	\$2,000,000	\$14,319,198 Other	15	4	★			
334	OHIO BUILD & REMODEL — Westerville, Ohio Richard R. Mealey newlookohio.com	\$2,597,420 215	\$3,360,000	\$2,597,420 Full-service Remodeler	11	7				★
335	CIPRIANI REMODELING SOLUTIONS — Woodbury, N.J. Jay Cipriani ciprianiremodelingsolutions.com	\$2,586,737 75	\$4,000,000	\$2,586,737 Full-service Remodeler	20	34	★		★	★
336	REEL CONSTRUCTION INC. — Sparks, Nev. Dennis Caviglia reelconstructioncompany.com	\$2,572,870 120	\$2,636,000	\$2,572,870 Insurance Restoration	22	37			★	★
337	ROCK & TAIT EXTERIORS LLC — Chippewa Falls, Wis. Kane Rockow rockandtaidt.com	\$2,572,510 720	\$3,000,000	\$2,572,510 Exterior Contractor	35	11	★		★	★
338	HWC/HOME WORKS CORP. — Wyoming, Mich. Dave VanHouten hwchomeworks.com	\$2,569,961 686	\$2,826,957	\$2,569,961 Kitchen and Bath Specialist	16	28	★	★	★	★
339	AMERICAN KITCHEN & BATH INC. — San Jose, Calif. Johans Wartenbergh americankitchenandbath.com	\$2,566,540 139	\$3,500,000	\$2,566,540 Design/Build Remodeler	20	30	★		★	★
340	TRIPLEPOINT DESIGN BUILD — St. Petersburg, Fla. Neal Fiske triplepointdb.com	\$2,548,430 12	\$2,600,000	\$2,548,430 Design/Build Remodeler	4	13	★	★	★	★
341	PEACOCK AND CO. INC. — South Bend, Ind. Scott H. Peacock peacockandco.com	\$2,547,092 82	\$3,000,000	\$2,547,092 Full-service Remodeler	15	30	★		★	★
342	BRAVI — San Antonio Justin Bravo bravidesign.com	\$2,528,345 46	\$3,200,000	\$2,528,345 Design/Build Remodeler	15	9	★	★	★	
343	TRI-STATE CREATIONS — Conshohocken, Pa. Josh Schneider tristatecreations.com	\$2,527,876 202	\$2,800,000	\$2,527,876 Full-service Remodeler	12	6	★			
344	CHRIS DONATELLI BUILDERS INC. — San Jose, Calif. Chris Donatelli dcbuild.com	\$2,518,904 128	\$3,000,000	\$2,518,904 Design/Build Remodeler	11	18	★	★	★	★
345	ALCO PRODUCTS INC. — Bethesda, Md. Zak Kreisman alcoproductsinc.com	\$2,500,000 425	\$3,000,000	\$2,500,000 Exterior Contractor	21	57	★	★	★	★
346	J. A. SMITH CONSTRUCTION INC. — Newport, Ky. James Alexander Smith ja-smith.com	\$2,475,933 19	\$2,350,000	\$2,475,933 Design/Build Remodeler	15	23	★		★	★
347	ENERGY AIDE — Shewsbury, N.J. Anthony Leone energyaide.com	\$2,474,000 707	\$2,850,000	\$2,474,000 Exterior Contractor	18	37	★			
348	THORSON RESTORATION & CONSTRUCTION — Bridgewater, Mass. Eric P. Thorson thorsონrestoration.com	\$2,473,103 82	\$3,276,115	\$2,473,114 Full-service Remodeler	9	22	★		★	
349	GRANITECH INC. — Springfield, Va. Ali Yilmaz granitechinc.com	\$2,459,312 94	\$2,700,000	\$3,198,541 Full-service Remodeler	39	14				
350	RE-BATH OF COLORADO — Salt Lake City Jim Fitlow rebathtoday.com	\$2,435,841 305	\$4,000,000	\$2,435,841 Kitchen and Bath Specialist	19	7	★			
351	BUSCHURS HOME IMPROVEMENT — Dayton, Ohio Terry Paxton buschurs.com	\$2,415,096 306	\$2,944,000	\$2,415,096 Exterior Contractor	24	45	★			
352	K&W INTERIORS INC. — Anchorage, Alaska Dale Kaercher k-winteriors.com	\$2,414,795 185		\$4,425,174 Kitchen and Bath Specialist	16	27	★	★	★	
353	REED & CO. INC. — Naples, Fla. Gerald Reed napolsdreammaker.com	\$2,400,019 42	\$2,500,000	\$2,400,019 Design/Build Remodeler	8	22	★	★	★	★
354	THE WILLS CO. — Nashville, Tenn. Ridley Wills/Wendell Harmer willscompany.com	\$2,400,000 11	\$5,000,000	\$4,700,000 Design/Build Remodeler	17	22	★	★	★	★
355	YORK ENTERPRISES LLC — Tacoma, Wash. Harold York yorkenterprises.com	\$2,392,251 178	\$2,500,000	\$2,392,251 Full-service Remodeler	16	34	★	★	★	★
356	FEDERALIST BUILDERS LLC — Washington, D.C. Ari Fingerth federalistbuilders.com	\$2,383,932 30	\$2,000,000	\$2,383,932 Full-service Remodeler	9	5	★		★	★

The Original Remodeler Ranking

RANK	COMPANY	2012 REMODELING GROSS SALES 2012 REMODELING JOBS	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
357	THE KINGSTON GROUP — Nashville, Tenn. Ricky Scott/Robbie Edwards buildkg.com	\$2,358,115 60	\$2,750,000	\$2,358,115 Design/Build Remodeler	8	6	★	★	★	★
358	RETOUCH — Overland Park, Kan. Lance McCarthy retouchco.com	\$2,335,770 235	\$3,000,000	\$2,335,770 Full-service Remodeler	7	8	★			
359	DISTINCTIVE REMODELING SOLUTIONS INC. — Roswell, Ga. Mark D. Buelow distinctiveremodeling.net	\$2,318,288 25	\$1,900,000	\$2,318,288 Design/Build Remodeler	4	11	★	★	★	★
360	SUPERIOR HOME SERVICES INC. — Washington, D.C. Daniel Steinkoler superiorhomeservicesinc.com	\$2,308,243 13	\$2,750,000	\$2,676,850 Design/Build Remodeler	9	24	★		★	★
361	KRT CONSTRUCTION INC. — Omaha, Neb. Kent R. Therkelsen krtconstruction.com	\$2,290,523 80	\$2,600,000	\$4,205,112 Full-service Remodeler	13	21	★	★	★	★
362	KNOCKOUT RENOVATION — New York Keith Steier knockoutrenovation.com	\$2,285,850 21	\$3,500,000	\$2,285,850 Full-service Remodeler	37	20	★			
363	ADAMS & BEASLEY INC. — Carlisle, Mass. Eric Adams adamsbeasley.com	\$2,279,075 8	\$3,850,000	\$2,279,075 Full-service Remodeler	13	8	★			★
364	FOREST GLEN CONSTRUCTION CO. — Riverwoods, Ill. Tom Reidy forestglenconstruction.com	\$2,275,629 27	\$2,503,191	\$2,275,629 Design/Build Remodeler	3	13	★	★		
365	COLLEGE CITY DESIGN BUILD INC. — Lakeville, Minn. Darin Pavek collegecitydesignbuild.com	\$2,268,605 47	\$3,600,000	\$3,019,363 Full-service Remodeler	6	44	★	★	★	★
366	COMMONWEALTH HOME REMODELERS INC. — Vienna, Va. Susan Pierce commonwealthhome.com	\$2,267,000 35	\$2,450,000	\$2,500,000 Design/Build Remodeler	14	27	★	★	★	★
367	KOPKE REMODELING & DESIGN — Sterling Heights, Mich. David W. Kopke kopkehome.com	\$2,262,953 191	\$2,500,000	\$2,262,953 Full-service Remodeler	15	20	★	★	★	★
368	KEY EXTERIORS INC. — Fort Wayne, Ind. William Kesterke keyexteriors.com	\$2,249,962 309	\$2,475,000	\$2,249,962 Exterior Contractor	10	10	★	★	★	★
369	VEKTON CORP. — Penfield, N.Y. Thomas E. Dustman vekton.com	\$2,239,934 243	\$2,200,000	\$2,239,934 Exterior Contractor	4	27	★	★		
370	J. SCHWARTZ LLC REMODELING & FINE HOME BUILDING — Malvern, Pa. Joseph Schwartz jschwartzconstruction.com	\$2,226,305 6	\$2,100,000	\$2,226,305 Full-service Remodeler	4	12	★	★	★	★
371	DAECH AND BAUER CONSTRUCTION INC. — Collinsville, Ill. James S. Daech roof211.com	\$2,224,431 230	\$1,200,000	\$2,305,907 Exterior Contractor	8	17	★			★
372	BLUE MOON CONSTRUCTION LLC — Ashburn, Va. John Ronay bluemoonconstruction.net	\$2,215,151 78	\$2,600,000	\$2,215,151 Design/Build Remodeler	6	9	★	★	★	★
373	OBERMILLER SEAMLESS INC. — Grand Island, Neb. Barry Obermiller obermillerseamless.com	\$2,202,000 695	\$2,400,000	\$2,352,503 Exterior Contractor	20	37	★		★	★
374	RSU CONTRACTORS — Murfreesboro, Tenn. Mark Williams rsucontractors.com	\$2,200,695 398	\$6,000,000	\$2,269,841 Full-service Remodeler	53	31	★	★		★
375	LLOYD CONSTRUCTION INC. — Ketchum, Idaho David Lloyd lloydconstructioninc.com	\$2,196,137 62	\$1,700,000	\$2,167,470 Full-service Remodeler	14	35	★	★	★	★
376	FATHER AND SON BUILDERS INC. — Philadelphia T. Gregory Matyjaszek fatherandsonbuilders.com	\$2,195,832 254	\$3,000,000	\$2,195,832 Full-service Remodeler	10	26	★	★	★	★
377	LEGACY DESIGN BUILD REMODELING — Scottsdale, Ariz. Mark J. Olson legacyaz.com	\$2,192,053 33	\$3,750,000	\$2,192,053 Design/Build Remodeler	18	25	★	★	★	
378	AMERICAN HOME REMODELING INC. — Corona, Calif. James E. Darling goahr.com	\$2,172,185 302	\$3,000,000	\$2,172,185 Other	18	11	★		★	★
379	FARINA & SONS — Orlando, Fla. Victor Farina farinaandsons.com	\$2,172,135 6	\$3,000,000	\$3,704,894 Full-service Remodeler	7	63	★	★	★	★
380	THE WIESE CO. INC. — Sherborn, Mass. Ray Wiese wiese.com	\$2,169,643 20		\$2,294,372 Design/Build Remodeler	9	20	★	★	★	★
381	DALE'S REMODELING INC. — Salem, Ore. Dale Van Lydegraf dalesremodeling.com	\$2,158,242 84	\$2,500,000	\$2,158,242 Full-service Remodeler	9	35	★	★		★
382	ZEPHYR THOMAS HOME IMPROVEMENT CO. — Lancaster, Pa. Coy Thomas zephyrthomas.com	\$2,151,477 323	\$2,200,000	\$2,151,477 Full-service Remodeler	11	60	★			★
383	CAPITAL REBATH — Silver Spring, Md. Jerome Mullin capitalrebath.com	\$2,146,281 315	\$2,200,000	\$2,146,281 Kitchen and Bath Specialist	15	7	★			
384	MIKE SIKORA'S DAYTON HOME IMPROVEMENT CENTER INC. — Dayton, Ohio Michael J. Sikora daytonhomeimprovement.com	\$2,136,768 207	\$1,400,000	\$2,136,768 Exterior Contractor	2	40	★		★	
385	ADVANCED IMPROVEMENTS LLC — Mystic, Conn. David Preka advancedimprovementsllc.com	\$2,129,176 75	\$2,500,000	\$2,129,176 Design/Build Remodeler	12	11	★	★		
386	MGD DESIGN/BUILD CO. — Kensington, Md. Michael G. Dent mgddesignbuild.com	\$2,122,928 22	\$2,100,000	\$2,122,928 Design/Build Remodeler	8	30	★	★	★	★
387	LONE STAR STATE CONSTRUCTION LLC — San Antonio David Peters lonestarstateconstruction.com	\$2,115,051 103	\$3,200,000	\$2,115,051 Full-service Remodeler	7	7	★		★	★
388	SKYLINE DKI — Oak Lawn, Ill. Douglas Burton skylinedki.com	\$2,109,481 263	\$3,038,500	\$2,109,481 Insurance Restoration	23	12	★	★	★	★
389	JM CONSTRUCTION — Wentzville, Mo. John Merkel jmkitchenandbath.com	\$2,089,825 112	\$2,500,000	\$2,089,825 Full-service Remodeler	19	21	★	★	★	★
390	STEPHEN C. GIDLEY INC. — Darien, Conn. Stephen C. Gidley scgabc.com	\$2,071,348 100	\$2,500,000	\$2,071,348 Full-service Remodeler	3	45	★	★	★	
391	ECO FRIENDLY CONSTRUCTION — Long Beach, Calif. Donald Schmidt econstruction.me	\$2,067,341 187	\$2,467,000	\$2,067,341 Full-service Remodeler	0	5				
392	BELLA BROTHERS CONSTRUCTION INC. — Bensalem, Pa. Thomas P.bDenicolo bellabrothers.com	\$2,066,750 139	\$3,000,000	\$2,066,750 Full-service Remodeler	17	32	★	★		★

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393	PROGRESSIVE BUILDERS INC. — Fort Myers, Fla. Michael R. Spreckelmeier progressivebuilders.com	\$2,057,695 43	\$1,200,000	\$2,057,695 Design/Build Remodeler	7	23	★		★	★
394	MAGGETTI CONSTRUCTION INC. — San Jose, Calif. Mitchell L. Maggetti maggetticonstruction.com	\$2,055,472 7	\$3,000,000	\$6,642,954 Other	15	28	★			★
395	JMC DEVELOPMENT INC. — Parsippany, N.J. John G. MacDougall jmcchomere modeling.com	\$2,051,447 85	\$2,000,000	\$2,051,447 Full-service Remodeler	14	36	★		★	
396	ASHER ENTERPRISES INC. — Eau Claire, Wis. Chad M. Asher asherenterprises.com	\$2,029,513 268	\$3,500,000	\$2,029,513 Exterior Contractor	28	39	★	★	★	★
397	THE SULLIVAN CO. INC. — Newton, Mass. Paul Sullivan thesullivanco.net	\$2,014,168 166	\$2,200,000	\$2,068,249 Full-service Remodeler	11	24	★	★	★	★
398	MAJORS HOME IMPROVEMENT — Milton, Fla. Michael Majors majorshomeimprovement.com	\$2,013,601 310	\$2,700,000	\$2,013,601 Exterior Contractor	12	16	★		★	
399	MORGAN MOORE CONSTRUCTION INC. — Houston Morgan Moore morganmooreconstruction.com	\$2,008,500 44	\$2,250,000	\$2,612,867 Full-service Remodeler	3	7				★
400	R. C. NORMAN CONSTRUCTION — Cuyahoga Falls, Ohio Robert L. Petrone rcnorman.com	\$2,005,027 219	\$2,100,000	\$2,005,027 Full-service Remodeler	11	45	★	★		★
401	BOOHER BUILDING & REMODELING — Brownsburg, Ind. Rob Booher booherbldg.com	\$2,003,851 118	\$3,000,000	\$2,003,851 Full-service Remodeler	9	12	★	★	★	★
402	MARK IV BUILDERS INC. — Cabin John, Md. Mark S. Scott markivbuilders.com	\$1,980,892 9	\$2,500,000	\$1,980,892 Design/Build Remodeler	6	25	★	★	★	★
403	VINYL WINDOW BROKER INC. — Santa Ana, Calif. Lundun Morgan vinylwindowbroker.com	\$1,968,448 199	\$2,500,000	\$1,968,448 Exterior Contractor	31	11	★	★		
404	CRAFTSMAN DESIGN AND RENOVATION — Portland, Ore. Wade Freitag craftsmandesign.com	\$1,957,525 15	\$2,200,000	\$1,957,525 Design/Build Remodeler	13	17	★	★	★	★
405	BOARDWALK BUILDERS INC. — Rehoboth Beach, Del. Patty McDaniel boardwalkbuilders.com	\$1,954,620 58	\$2,600,000	\$1,954,620 Full-service Remodeler	12	27	★	★		★
406	DREAMMAKER BATH & KITCHEN-ANN ARBOR — Ann Arbor, Mich. Lee Willwerth dm-remodel.com	\$1,936,339 88	\$2,300,000	\$2,025,008 Kitchen and Bath Specialist	13	10	★	★		★
407	1ST CHOICE HOME IMPROVEMENTS INC. — Pensacola, Fla. Scott McCartney 1stchoicehomeimprovements.com	\$1,921,945 290	\$2,300,000	\$1,921,945 Full-service Remodeler	11	13	★	★	★	★
408	SCHRADER AND CO. INC. — Burnt Hills, N.Y. Ben Cangelieri schraderandco.com	\$1,909,518 173	\$1,900,000	\$1,909,518 Design/Build Remodeler	15	40	★	★	★	★
409	DESIGN BUILD SPECIALISTS INC. — Novato, Calif. Mark Labourdette design-build-specialists.com	\$1,905,127 162	\$2,250,000	\$1,905,127 Design/Build Remodeler	10	33	★	★	★	★
410	MONARCH SIDING & WINDOWS INC. — Papillion, Neb. Tom Galgerud monarchsiding.com	\$1,904,155 450	\$1,675,000	\$1,904,155 Exterior Contractor	3	17	★	★	★	★
411	THE EXPERTS IN ROOM ADDITIONS & REMODELING INC. — Clearwater, Fla. Bobby Elder theexpertstampabay.com	\$1,901,502 99	\$2,500,000	\$1,901,502 Full-service Remodeler	12	11	★			
412	LIVING IMPROVEMENTS — Stafford, Texas Roland K. Younger living-improvements.com	\$1,893,910 92	\$2,800,000	\$1,893,910 Full-service Remodeler	12	38	★	★	★	★
413	CLASSIC HOME IMPROVEMENTS — San Diego John Crocker choosechi.com	\$1,888,000 200	\$2,500,000	\$1,888,000 Full-service Remodeler	11	3	★	★	★	★
414	SCHMIDT EXTERIORS — Batavia, Ill. Mike Schmidt schmidtexteriors.com	\$1,879,847 148	\$1,800,000	\$1,879,847 Exterior Contractor	2	36	★		★	
415	CLASSIC HOME IMPROVEMENT PRODUCTS INC. — Anaheim Hills, Calif. Jason C. Lorge chipproducts.com	\$1,877,440 2,624		\$1,877,440 Other	17	10	★	★	★	★
416	RENOVATIONS: YOUR COMPLETE REMODEL RESOURCE — Prescott, Ariz. Thomas Reilly renovationsaz.com	\$1,858,900 59	\$2,000,000	\$1,858,900 Design/Build Remodeler	9	29	★	★		
417	RADIANT WINDOWS & REMODELING LLC — Oak Harbor, Ohio Michael Shadoan radiantwindows.com	\$1,857,794 296	\$1,900,000	\$1,857,794 Design/Build Remodeler	12	12	★	★	★	★
418	RAIN GUTTER SPECIALTIES — South Jordan, Utah Tim Brown utahgutter.com	\$1,853,432 1,900	\$2,200,000	\$1,853,432 Exterior Contractor	24	24	★	★	★	★
419	THE WOODSHOP INC. — Crown Point, Ind. Randall Mitchell woodshopinc.com	\$1,850,717 153	\$2,035,789	\$2,405,539 Full-service Remodeler	15	35	★		★	
420	REMODELING CONCEPTS LLC — Feasterville, Pa. David Martin remodelingconcepts.net	\$1,832,611 309	\$2,600,000	\$1,832,611 Full-service Remodeler	15	9	★	★		★
421	SCHROEDER DESIGN/BUILD INC. — Fairfax, Va. Andrew D. Schroeder schroederdesignbuild.com	\$1,818,840 26		\$1,818,840 Design/Build Remodeler	10	26	★	★	★	★
422	RFMC CONSTRUCTION INC. — Fresno, Calif. Rick Musto rfmodel.com	\$1,816,756 25	\$1,500,000	\$1,816,756 Full-service Remodeler	13	25	★			
423	TOTAL HOME CONSTRUCTION CORP. — Plainview, N.Y. Paul Panagiotidis totalhomeconstruction.com	\$1,800,942 160	\$2,500,000	\$1,800,942 Full-service Remodeler	17	24	★	★	★	★
424	ADVANCED METAL ROOFING LLC — Brentwood, N.H. Wayne C. Wilusz advancedsteelroofingandsiding.com	\$1,783,834 159	\$2,400,000	\$1,783,834 Exterior Contractor	17	47	★			★
425	DECKS UNIQUE INC. — Commack, N.Y. Louis Pagnutti decksunique.com	\$1,783,000 155	\$2,100,000	\$1,783,000 Exterior Contractor	11	27	★	★	★	★
426	BLUE RIVER CABINETRY KITCHEN & BATH — Bakersfield, Calif. Annette Mercado brckitchenbath.com	\$1,774,741 79	\$2,100,000	\$1,975,598 Kitchen and Bath Specialist	4	8	★	★		★
427	PLATINUM REMODELING AND HANDYMAN SERVICES — Minneapolis Josh Shonkwiler platinumremodeling.com	\$1,766,316 231	\$2,000,000	\$1,766,316 Design/Build Remodeler	15	8	★		★	★
428	GREENWAY RENOVATIONS & CUSTOM HOMES — Dallas Joshua Varnado greenwaycustomhomes.com	\$1,765,245 18	\$2,125,000	\$1,765,245 Design/Build Remodeler	9	15	★		★	★

The Original Remodeler Ranking

RANK	COMPANY	2012 REMODELING GROSS SALES 2012 REMODELING JOBS	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES FOCUS	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
429	ATHENS BUILDING CO. — Watkinsville, Ga. Tyler Davis athensbuilding.com	\$1,750,000 11	\$2,000,000	\$1,750,000 Full-service Remodeler	2	4	★	★	★	★
430	GET A GRIP FRANCHISING LLC — Albuquerque, N.M. Sharon Dillard getagrip.com	\$1,750,000 3,000	\$1,850,000	\$1,750,000 Other	15	14	★		★	
431	WILLIAM SHAW & ASSOCIATES — Houston Shawn Vacek wmsshawandassoc.com	\$1,750,000 25	\$1,800,000	\$1,750,000 Design/Build Remodeler	6	29	★	★	★	★
432	CLARK RENOVATIONS INC. — Bethel Park, Pa. Ronald Clark clarkremodeling.com	\$1,716,455 121	\$2,000,000	\$1,717,175 Full-service Remodeler	13	43	★	★	★	★
433	SOLARSHIELD REMODELERS INC. — Altoona, Pa. Daniel E. Green solarshieldinc.com	\$1,687,810 170	\$1,856,591	\$1,687,810 Full-service Remodeler	11	35	★			
434	ALL-WEATHER WINDOW DOORS & SIDING INC. — Mission, Kan. Kim D. Blake allweatherkc.com	\$1,677,518 425	\$1,700,000	\$1,677,518 Exterior Contractor	8	26	★	★	★	★
435	THE SHOWER SHOP LLC — Rowlett, Texas Joey Gates dfwshowerstudio.com	\$1,676,936 175	\$1,750,000	\$1,676,936 Kitchen and Bath Specialist	7	5	★			
436	PDQ CONSTRUCTION INC. — Topeka, Kan. Mike Pressgrove pdqconstruction.biz	\$1,669,535 237	\$1,800,000	\$1,669,535 Full-service Remodeler	18	10	★	★		★
437	STRITE DESIGN + REMODEL INC. — Boise, Idaho Bob Mundy stritedr.com	\$1,659,614 51	\$2,000,000	\$1,659,614 Design/Build Remodeler	7	37	★	★		★
438	HEARTWOOD CONSTRUCTION INC. — Duluth, Minn. Lonny Anderson heartwoodconstructioninc.com	\$1,650,000 140	\$1,900,000	\$1,650,000 Full-service Remodeler	10	8	★			★
439	NORTHWOOD CONSTRUCTION INC. — Sterling, Va. Robert (Bob) Benedict northwoodconstruction.com	\$1,640,495 24	\$1,960,000	\$1,640,495 Design/Build Remodeler	10	27	★	★		★
440	MIRAMAR KITCHEN & BATH — San Diego Nicole Donnelly miramarkitchenandbath.com	\$1,626,000 228	\$1,700,000	\$1,626,000 Kitchen and Bath Specialist	8	22	★	★		★
441	PATRICK A. FINN LTD — Palatine, Ill. Patrick Finn patrickafinn.com	\$1,609,589 22	\$2,500,000	\$1,609,589 Design/Build Remodeler	10	21	★	★	★	★
442	JM DESIGN BUILD — Broadview Heights, Ohio Jeremy/Dan Salupo jmdesignbuild.com	\$1,607,083 85	\$1,900,000	\$1,607,083 Design/Build Remodeler	18	41				
443	A. CASPERSEN CO. INC. — Cuyahoga Falls, Ohio Eric A. Caspersen acaspersenco.com	\$1,601,247 250	\$2,000,000	\$1,601,247 Full-service Remodeler	4	19	★			★
444	TREEIUM INC — Valley Village, Calif. Moty Ginsburg treeium.com	\$1,600,000 90	\$1,500,000	\$1,622,888 Full-service Remodeler	116	23	★			★
445	IRWIN CONTRACTING INC. — Hauppauge, N.Y. John C. Irwin irwincontractinginc.com	\$1,593,438 40	\$2,125,000	\$13,639,658 Full-service Remodeler	24	27	★		★	★
446	BASEMENT LIVING SYSTEMS — Pottstown, Pa. John Hocking getabasement.com	\$1,592,271 63	\$1,680,000	\$1,592,271 Other	15	7	★			
447	2B DEVELOPMENT CORP. — East Hanover, N.J. Andrew Brukh 2bcorp.com	\$1,575,000 231	\$1,650,000	\$1,575,000 Exterior Contractor	23	11	★			
448	JABS CONSTRUCTION INC. — Dumfries, Va. Christopher W. Jabs jabsinc.com	\$1,553,439 313	\$1,823,000	\$1,573,439 Design/Build Remodeler	14	35	★	★	★	★
449	BURGIN CONSTRUCTION INC. — North Tustin, Calif. Brad Burgin burginconstructioninc.com	\$1,552,615 24	\$1,400,000	\$1,552,615 Full-service Remodeler	6	21	★	★		★
450	SLAVIN CONSTRUCTION — Elmira, N.Y. Joe Slavin slavinconstruction.com	\$1,533,463 131	\$1,750,000	\$1,533,463 Full-service Remodeler	18	19	★	★	★	★
451	ACCENT REMODELING — Canton Michigan, Mich. Bill Albert accentremodeling.com	\$1,526,400 190	\$1,700,000	\$1,526,400 Design/Build Remodeler	14	30	★		★	★
452	MOKU BUILDERS LLC — Lahaina, Hawaii Jeff Cocker mokubuilders.com	\$1,524,020 8	\$1,752,497	\$1,524,020 Design/Build Remodeler	5	4				★
453	JOHN ERWIN REMODELING INC. — Olympia, Wash. John Erwin johnerwinremodeling.com	\$1,521,660 86	\$1,700,000	\$1,521,660 Full-service Remodeler	15	12	★	★		★
454	RJM CONTRACTORS INC. — Bradenton, Fla. Richard A. Parcels rjmbuilds.com	\$1,510,487 98	\$1,800,000	\$1,510,487 Full-service Remodeler	12	28	★	★		★
455	ANDERSON-MOORE BUILDERS INC. — Winston-Salem, N.C. Tracy Moore andersonmoore.com	\$1,509,606 53	\$1,500,000	\$1,509,606 Full-service Remodeler	5	17	★	★	★	★
456	SUNSET CONSTRUCTION DBA OUTDOOR ESCAPES — Locust Grove, Va. John Dodson outdoorescapesdeck.com	\$1,507,860 84	\$2,501,631	\$1,507,860 Full-service Remodeler	12	7	★			
457	SAVE ENERGY CO. — Petaluma, Calif. John Gorman saveenergyco.com	\$1,503,928 316	\$1,600,000	\$1,652,252 Exterior Contractor	11	30	★		★	★
458	SOUTHERN LEISURE BUILDERS INC. — Jacksonville, N.C. Steven Krol southernleisurebuilders.com	\$1,500,000 125	\$2,750,000	\$1,500,000 Exterior Contractor	10	11	★	★		
459	WILMAN CUSTOM DESIGN LLC — Brooklyn Heights, N.Y. Guillermo M. Grasso wilmandesign.com	\$1,500,000 10		\$1,500,000 Design/Build Remodeler	13	12	★			★
460	JOPLIN VENETIAN BLIND INC. — Joplin, Mo. Earl Whitehead jvbinc.com	\$1,489,213 268	\$1,500,000	\$1,489,213 Exterior Contractor	16	70	★	★	★	★
461	MORIN'S SIDING & WINDOW CO., ABC SEAMLESS — Proctor, Minn. Daniel J. Morin morinsabc.com	\$1,482,907 271		\$1,482,907 Exterior Contractor	18	27	★			
462	CRIMSON DESIGN & CONSTRUCTION — Naperville, Ill. Joel Kristianson crimsondc.com	\$1,482,304 19	\$1,500,000	\$1,494,411 Design/Build Remodeler	5	12	★	★	★	
463	FULFORD HOME REMODELING — Swansea, Ill. Mark Fulford fulfordhomeremodeling.com	\$1,475,535 83	\$1,400,000	\$1,475,535 Full-service Remodeler	8	26	★	★	★	★
464	RONALD J. FRAZEE DESIGNER & BUILDER INC. — Indianapolis Ronald J. Frazee rjfdb.com	\$1,450,000 37	\$1,750,000	\$1,450,000 Design/Build Remodeler	10	49	★	★	★	★

RANK	COMPANY	2012 REMODELING GROSS SALES	2013 REMODELING GROSS SALES FORECAST	2012 GROSS SALES	NUMBER OF EMPLOYEES	YEARS IN THE BUSINESS	ASSOCIATION MEMBER	CERTIFICATION	AWARDS	COMMUNITY SERVICE
		2012 REMODELING JOBS		FOCUS						
465	DUNCAN'S BATH & KITCHEN CENTER — Poland, Ohio Thomas Duncan letduncandoit.com	\$1,444,229 123	\$1,850,000	\$1,740,403 Full-service Remodeler	17	57	★	★		★
466	AMERICAN QUALITY EXTERIORS INC. — Bethany, Okla. Dan VanZandt americanqualityexteriors.com	\$1,432,109 189	\$3,000,000	\$1,432,109 Exterior Contractor	13	30	★		★	
467	AMERICAN HOME CENTER INC. — Beltsville, Md Robert Willett ahc-inc.net	\$1,428,580 347	\$1,500,000	\$1,436,908 Exterior Contractor	7	32	★	★		
468	CRINER REMODELING — Newport News, Va. Robert Criner crinerremodeling.com	\$1,421,000 37	\$1,900,000	\$1,421,000 Full-service Remodeler	11	36	★	★	★	★
469	FINISHED BASEMENTS PLUS — Wixom, Mich. Stephen Iverson finishedbasementsplus.com	\$1,411,081 41	\$1,800,000	\$1,441,081 Design/Build Remodeler	10	10	★	★	★	★
470	CANYONSIDE ENTERPRISES INC. DBA: ABC SEAMLESS SIDING — Jerome, Idaho Rick Featherston jeromeabcseamless.com	\$1,403,475 667	\$1,600,000	\$1,403,475 Exterior Contractor	17	29	★	★		★
471	PARAGON INSTALLERS — Rutherford, N.J. Tom Hemmerle paragoninstallers.com	\$1,402,945 98	\$2,000,000	\$1,688,488 Full-service Remodeler	14	5	★	★		
472	BRIGHTON HOME PRODUCTS — Chicago Martin S. Draths III brightonhomeproducts.com	\$1,400,000 265	\$1,500,000	\$1,400,000 Full-service Remodeler	7	58	★		★	
473	INNOVATIVE HOME CONCEPTS INC. — Crystal Lake, Ill. Rhett Wilborn InnovativeHomeConcepts.com	\$1,391,075 201	\$1,500,000	\$1,391,075 Exterior Contractor	13	8	★	★	★	★
474	HOMESPEC — Ypsilanti, Mich. Craig Ceccarelli basementfix.com	\$1,380,914 1,024	\$1,800,000	\$1,380,914 Other	26	17	★	★		
475	RISHERMARTIN FINE HOMES — Austin, Texas Jeremy Martin/Chris Risher rishermartin.com	\$1,372,068 7	\$3,000,000	\$3,444,047 Full-service Remodeler	5	3	★	★	★	
476	PFEIFER BUILDING CO. INC. — Peachtree City, Ga. Duane Pfeifer pfeiferbuildingco.com	\$1,369,000 58	\$1,500,000	\$1,369,000 Full-service Remodeler	5	16	★			★
477	HOFFMAN BUILDERS INC. — Maumee, Ohio Eric Hoffman hoffmanbuildersinc.com	\$1,360,648 14	\$1,600,000	\$1,360,648 Full-service Remodeler	6	25	★			
478	RKD CONSTRUCTION INC. — Valrico, Fla. Ron Drummonds rkdconstruction.net	\$1,358,552 30	\$1,250,000	\$1,358,552 Full-service Remodeler	4	23	★		★	★
479	THE CLEARY CO. — Columbus, Ohio George Cleary clearycompany.com	\$1,353,436 45	\$1,800,000	\$1,627,187 Design/Build Remodeler	8	19	★	★	★	★
480	J. ALLEN SMITH DESIGN/BUILD — Ijamsville, Md. Jesse Smith jasdesign-build.com	\$1,349,793 18	\$1,700,000	\$1,349,793 Design/Build Remodeler	7	8	★		★	★
481	DILLON CO. — Saint Joseph, Mo. Randy Rowland dilloncompany.com	\$1,326,783 33	\$1,445,322	\$1,889,432 Full-service Remodeler	19	39	★			★
482	GOLDEN RULE BUILDERS INC. — Catlett, Va. Joel Barkman goldenrulebuilders.com	\$1,326,230 33	\$1,189,000	\$3,806,796 Design/Build Remodeler	17	25	★	★	★	★
483	H&W CUSTOM BUILDERS INC. — El Cajon, Calif. Robert Holland	\$1,321,468 40	\$1,500,000	\$1,321,468 Full-service Remodeler	7	17	★	★	★	★
484	BUILDING LAB INC. — Oakland, Calif. Stephen Shoup buildinglab.com	\$1,310,000 10	\$2,395,000	\$1,845,307 Design/Build Remodeler	12	12	★	★	★	★
485	SPLASH KITCHENS & BATHS LLC — LaGrange, Ga. E. DeForest Winslow splashkitchens.com	\$1,310,000 42	\$1,500,000	\$1,310,000 Kitchen and Bath Specialist	7	5	★	★	★	
486	WEST CONSTRUCTION LLC — Avon Lake, Ohio Michael D. West westconstruction.net	\$1,307,513 62	\$1,500,000	\$1,375,598 Full-service Remodeler	11	34	★		★	★
487	FIRST RESTORATION SERVICES — Fletcher, N.C. Chris Silliman firstrestorationwnc.com	\$1,303,482 95	\$1,500,000	\$4,146,000 Insurance Restoration	26	26				★
488	LATALA HOMES INC. — Campbell, Calif. Paul Latala latalahomes.com	\$1,302,293 12	\$1,750,000	\$1,302,293 Full-service Remodeler	8	7				
489	RAYMAC REMODELING — Cumming, Ga. David McDonald raymacremodeling.com	\$1,295,000 43	\$2,400,000	\$1,295,000 Design/Build Remodeler	6	15	★	★	★	
490	RENOVATE INC. (A KENNER BASED FIRM) — Kenner, La. Nick F. Castjohn renovateinc.com	\$1,285,646 64	\$1,350,000	\$2,025,642 Full-service Remodeler	9	32	★	★		★
491	HOBART BUILDERS INC. — Columbus, Ga. Howard Bartlett hobartbuilders.com	\$1,262,873 32	\$1,300,000	\$1,262,883 Full-service Remodeler	6	30	★	★		★
492	MRF CONSTRUCTION INC. — Tacoma, Wash. Michael R. Fast mrfconstruction.com	\$1,237,000 12	\$1,000,000	\$1,237,000 Design/Build Remodeler	7	22	★	★	★	★
493	PROFESSIONAL BUILDING SERVICES BY PMC — Salem, N.H. Peter Ciaraldi professionalbuildingservices.com	\$1,221,358 48	\$1,500,000	\$1,221,358 Design/Build Remodeler	13	11	★		★	★
494	ENGSTROM SIDING & WINDOW CO. — Siren, Wis. Judy Engstrom engstromsidingandwindow.com	\$1,220,526 385	\$1,300,000	\$1,220,526 Exterior Contractor	12	27	★			★
495	SOUTHLAND DEVELOPMENT SERVICES — Peachtree Corners, Ga. Eric Koehler southlanddevelopmentservices.com	\$1,217,778 50	\$1,300,000	\$1,217,778 Full-service Remodeler	2	5				
496	DARRELL BURKE CONSTRUCTION CO./REBATH — Battle Creek, Mich. Darrell J. Burke darrellburke.com	\$1,203,146 298	\$1,640,000	\$1,203,146 Full-service Remodeler	12	55	★	★	★	
497	OAK DESIGN & CONSTRUCTION — Oak Park, Ill. David C. Brady oak-design.com	\$1,161,427 47	\$1,500,000	\$1,161,427 Design/Build Remodeler	6	34	★	★	★	★
498	HDR REMODELING — Berkeley, Calif. Philip Anderson hdrremodeling.com	\$1,156,907 23	\$1,207,600	\$1,312,851 Design/Build Remodeler	10	25	★		★	★
499	GRIGGS BUILDING AND DESIGN GROUP — Midland, Mich. Daryl Griggs griggsbuilding.com	\$1,150,777 70	\$1,700,000	\$1,150,777 Design/Build Remodeler	9	26	★	★	★	★
500	O'SULLIVAN INSTALLS — Billerica, Mass. Tim O'Sullivan osullivaninstalls.com	\$1,146,936 152	\$1,650,000	\$1,146,936 Exterior Contractor	2	5			★	

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6:00-9:00 p.m.

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6:00 p.m.
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Networking
(Qualifiers)

7:00 p.m.
Welcome and
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7:45 p.m.
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